

Food Processing Labor Report

Sheboygan County, WI





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Learn more at: www.SheboyganCountyEDC.com



About Sheboygan County

Basics

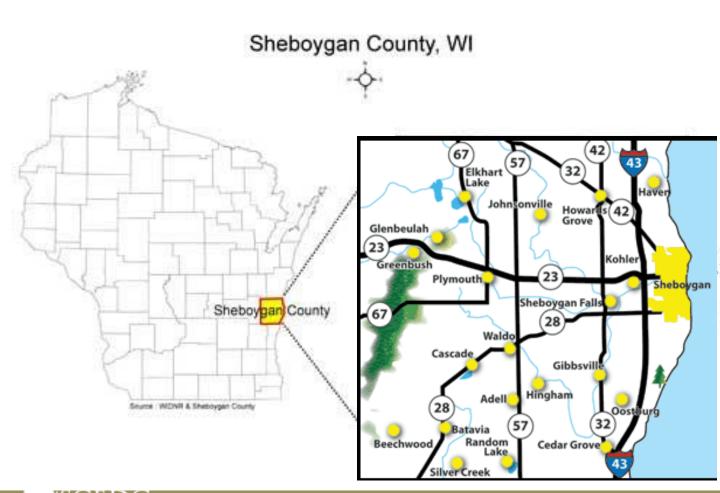
With a population just over 115,000, Sheboygan County is one of the top ten largest Metropolitan Statistical Areas in Wisconsin. The County is an hour drive from Milwaukee to the South and Green Bay to the north, putting it in the heart of Wisconsin's heavily populated and industrial eastern half of the state. Sheboygan County is one of only half of Wisconsin Counties that gained population in 2014.

Economic Base

Sheboygan County's industry base is in manufacturing, tourism, insurance, and agriculture. Manufacturing in Sheboygan County is very diverse. We have a strong clustering in plastics, food processing, especially cheese, and manufacturing machine production. A staple of almost every industry is that there are multiple, family-owned, international manufacturers based in Sheboygan County. The tourism industry is anchored by several well known resorts; The American Club, Blue Harbor, and The Osthoff Resort.

Global Reach

Companies in the 1,271 mi² of Sheboygan County have international footprints in over 40 counties on all six inhabited continents.



Commuting Times & Labor Shed

Two areas are used in determining available workforce in Sheboygan: duality of shorter distance commuting blue collar workers and our influx of managerial and executive workers from surrounding areas. We will also compare this data to the City of Sheboygan itself, the epicenter of the data.

Primary Zone (Blue Collar)

Definition: 25 Minute Drive Time

Nearly three froths of all commuters are within 25 minutes from where they work. As a result, 25 minute drive-times are used for all analysis in workforce.

Secondary Zone (White Collar)

Definition: Counties of Sheboygan, Manitowoc, Ozaukee, Fond du Lac, Calumet and Milwaukee

As Sheboygan County is home to several major employer HQ, there is a significant cohort that commute into the County for work. Approximately 17% of our workforce commutes into the County for work.

Place of Residence for Persons Who Work in Sheboygan County

| Number | State | Residence Co |
|--------|-------|--------------|
| 49,742 | WI | Sheboygan |
| 3,706 | WI | Manitowoc |
| 1,170 | WI | Ozaukee |
| 1,042 | WI | Fond du Lac |
| 842 | WI | Calumet |
| 457 | WI | Milwaukee |
| 367 | WI | Washington |
| 226 | WI | Brown |
| 81 | WI | Dodge |
| 81 | WI | Winnebago |
| 77 | WI | Waukesha |
| 75 | WI | Racine |
| 61 | WI | Outagamie |
| 48 | WI | Marathon |
| | | |

Source: 2006-2010 ACS

Work Inflow: 8,658

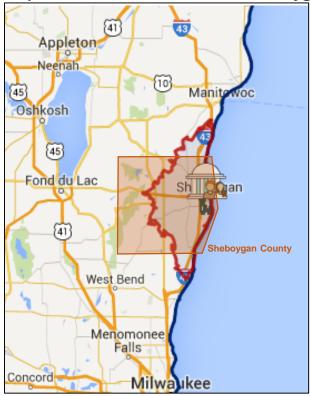
| Transportation | Sheboygan, WI | United States |
|------------------------------|---------------|---------------|
| Commute Time | 18.58 | 25.44 |
| COMMUTE MODE | | |
| Auto (alone) | 83.46% | 76.14% |
| Carpool | 8.52% | 10.03% |
| Mass Transit | 0.55% | 4.98% |
| Bicycle | 0.66% | 0.56% |
| <u>Walk</u> | 2.83% | 2.82% |
| Work at Home | 3.10% | 4.27% |
| COMMUTE TIME TO WORK | | |
| Commute Less Than 5 min. | 6.51% | 3.28% |
| Commute 6 to 9 min. | 17.91% | 10.37% |
| Commute 10 to 14 min. | 23.11% | 14.42% |
| Commute 15 to 19 min. | 19.33% | 15.52% |
| Commute 20 to 24 min. | 11.75% | 14.78% |
| Commute 25 to 29 min. | 4.35% | 6.08% |
| Commute 30 to 34 min. | 5.82% | 13.58% |
| Commute 35 to 39 min. | 1.52% | 2.73% |
| Commute 40 to 44 min. | 1.51% | 3.65% |
| Commute 45 to 59 min. | 3.30% | 7.52% |
| Commute 60 to 89 min. | 3.37% | 5.56% |
| Commute greater than 90 min. | 1.54% | 2.51% |

Source: City Data



Labor Shed Maps

Map of 25-Minute Drive to from Sheboygan



Secondary Zone (White Collar)

Definition: Sheboygan, Manitowoc, Calumet, Fond du Lac and Ozaukee Counties

Population: 437,110 Total Employees: 234,691

Professional employees commute from longer distances. As a result, we have provided data on a 5 County region.

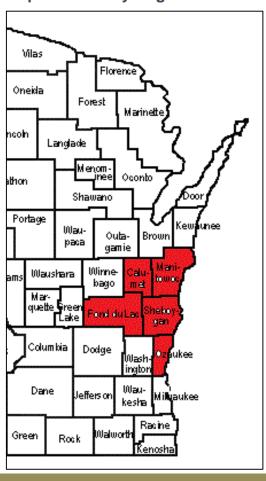
Primary Zone (Blue Collar)

Definition: 25 Minute Drive Time

Population: 109,123 Total Employees: 64,031

The majority of the 25-minute drive time is within Sheboygan County. As a result, Sheboygan County data is often used in lieu of the data within the drive-time as the information is more readily available.

Map of 5-County Region



Sources: INWiscosnin.com & US Census

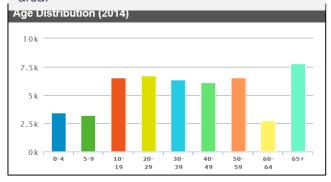


Age Demographics

City of Sheboygan

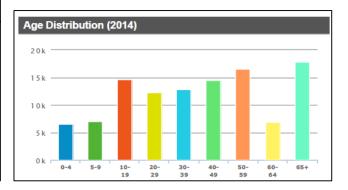
| Population (2014) | | |
|-------------------|--------|-------|
| | TOTAL | |
| Population (2014) | 49,532 | |
| | TOTAL | % |
| 0-4 | 3,435 | 6.93 |
| 5-9 | 3,224 | 6.51 |
| 10-19 | 6,573 | 13.27 |
| 20-29 | 6,731 | 13.59 |
| 30-39 | 6,361 | 12.84 |
| 40-49 | 6,141 | 12.4 |
| 50-59 | 6,525 | 13.17 |
| 60-64 | 2,728 | 5.51 |
| 65+ | 7,810 | 15.77 |

The City of Sheboygan is included, as it has a public transit system in place (explained later). In addition, the population of Sheboygan is a bit more youthful and diverse than the surrounding area.



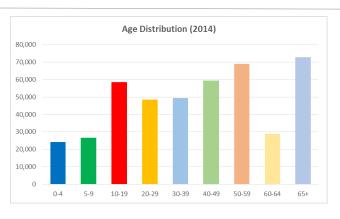
Primary Zone (25-Minute Drive Time)

| Population (2014) | | |
|-------------------|---------|-------|
| | TOTAL | |
| Population (2014) | 109,123 | |
| | TOTAL | % |
| 0-4 | 6,575 | 6.03 |
| 5-9 | 6,985 | 6.4 |
| 10-19 | 14,686 | 13.46 |
| 20-29 | 12,269 | 11.24 |
| 30-39 | 12,824 | 11.75 |
| 40-49 | 14,544 | 13.33 |
| 50-59 | 16,495 | 15.12 |
| 60-64 | 6,915 | 6.34 |
| 65+ | 17,830 | 16.34 |



Secondary Zone (5-Counties)

| Population (2014) | 5-Counti | es |
|-------------------------|----------|-------|
| Population (2014) | 437,110 | |
| Age Distribution (2014) | | |
| | | |
| 0-4 | 24,231 | 5.5% |
| 5-9 | 26,661 | 6.1% |
| 10-19 | 58,540 | 13.4% |
| 20-29 | 48,419 | 11.1% |
| 30-39 | 49,334 | 11.3% |
| 40-49 | 59,340 | 13.6% |
| 50-59 | 68,856 | 15.8% |
| 60-64 | 28,871 | 6.6% |
| 65 | 72,858 | 16.7% |

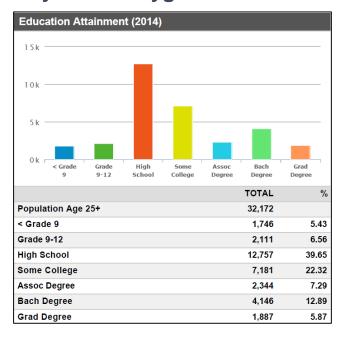


Sources: INWiscosnin.com & US Census

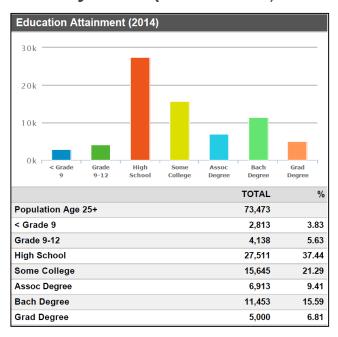


Education

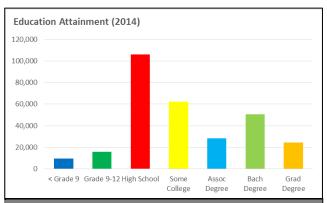
City of Sheboygan



Primary Zone (25 Minutes)



Secondary Zone (5 Counties)

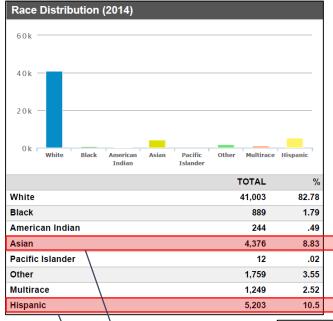


| Education Attainment (2014) | | |
|-----------------------------|---------|-------|
| | TOTAL | TOTAL |
| Population Age 25 | 296,478 | |
| < Grade 9 | 9,468 | 3.2% |
| Grade 9-12 | 15,858 | 5.3% |
| High School | 106,005 | 35.8% |
| Some College | 62,134 | 21.0% |
| Assoc Degree | 28,160 | 9.5% |
| Bach Degree | 50,459 | 17.0% |
| Grad Degree | 24,394 | 8.2% |

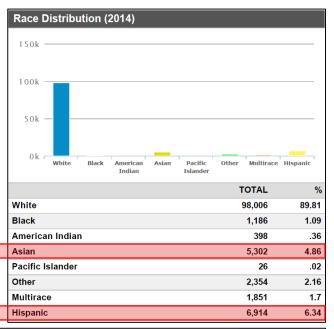
The primary work zone has a high instance of "some college", with below averages of bachelor's and graduate degrees. However, the secondary zone, where many professionals who work in the area live, has a higher instances of these advanced degrees.

Ethnicity

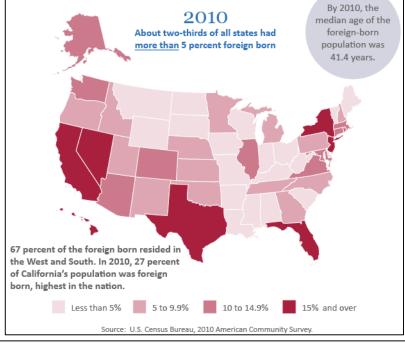
City of Sheboygan



Primary Zone (25 Minutes)



The City of Sheboygan contains the only significant enclaves of population in both the Hispanic and Asian (primarily Hmong) populations. Nearly 20% of Sheboygan's population is non-white. A partnership with the Hispanic Chamber of Commerce of Wisconsin (discussed later) will help catalyze growth of the Hispanic population in Sheboygan County.



Foreign Born Residents

Source: US Census

| <u>Location</u> | % of Population | Location | % of Population |
|--------------------|-----------------|---------------------|-----------------|
| City of Sheboygan: | 9.4% | State of Wisconsin: | 4.7% |
| Sheboygan County: | 5.2% | United States: | 12.9% |



Hourly Wages

Average hourly wage data is difficult to find without knowing additional information. This page simply shows average manufacturing wages and how they have risen over the past few years. The next page has detailed information on wages in key positions found in many food processing companies.

State of Wisconsin Average Weekly Manufacturing Wage



Source: Wisconsin DWD



Hourly Wages

State of Wisconsin wage data is available only for Metropolitan Statistical Areas. As a result, the County of Sheboygan wage data is presented in the adjoining chart.

| Hourly Wage Hourly Wage \$28.95 7.5 \$15.94 3.1 \$11.8\$ \$17.94 11.8 \$17.94 3.8 \$17.94 3.8 \$23.20 2.8 \$23.20 3.2 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.36 2.7 \$28.37 3.3 \$28.38 6.0 \$312.3 3.1 \$312.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 \$317.3 3.1 | | | May 2013 | | % Relative | Median | | | | | | |
|--|-------------|--|-------------------------|---------|------------|----------------|-----------------|-----------------------|--------------------|--------------------|--------------------|--------------------|
| Special | SOC Code | Occupational Title | Employment Estimates | | | Wage Hourly | Entry Hourly | Experienced Hourly | 10th PCT Hourly | 25th PCT Hourly | 75th PCT Hourly | 90th PCT Hourly |
| First-Line Supervisors of Production and Operating Wool 253 gt 253 gt 253 gt 253 gt 254 Family Assemblers 120 515.94 515.24 515.95 515.95 515.25 513.78 Burchers and Meet Cutters and Meet Cutte | Production | Employees | | | | | | | | | | |
| Team Assemblers Team Assemblers Separation Separa | 51-1011 | First-Line Supervisors of Production and Operating Wo | | \$28.95 | | \$26.88 | \$17.16 | | \$15.44 | \$20.22 | \$35.67 | \$49.59 |
| Packers Pack | 51-2092 | Team Assemblers | 800 | \$15.94 | | \$16.16 | \$11.20 | | \$10.21 | \$12.55 | \$19.44 | \$21.67 |
| Packaging and Filting Machine Operators and Meat Cutters and Meat Cutters and Meat Pickling Equipment Operators and Tender (2012) 18.00 | 51-3011 | Bakers | 120 | \$14.04 | | \$11.23 | \$8.95 | | \$8.42 | \$9.65 | | |
| Packaging and Filling Machine Operators and Tenders 580 517.3 120 519.02 520.05 580 511.05 510.03 510.04 Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders 517.3 120 519.02 520.05 520.05 520.05 520.05 520.05 520.05 520.05 Clearing, Washing, and Metal Pickling Equipment Operators 510 535.18 220.05 534.80 532.80 | 51-3021 | Butchers and Meat Cutters | 20 | \$18.55 | | \$18.08 | \$13.24 | | \$12.03 | \$15.03 | | \$26.45 |
| Cleaning Washing and Metal Pickling Equipment Operation | 51-9111 | Packaging and Filling Machine Operators and Tenders | 280 | \$17.94 | | \$19.11 | \$13.64 | | \$11.17 | \$15.99 | | \$22.19 |
| Electrical Engineers Signature Signa | 51-9192 | Cleaning, Washing, and Metal Pickling Equipment Oper | 40 | \$17.13 | | \$19.02 | \$9.89 | | \$8.69 | \$11.45 | | |
| Electrical Engineers Signature State Signa | Production | Support, R&D, Quality Assurance | | | | | | | | | | |
| Industrial Engineers S10 S13-12 S13-14 S13-14 S12-15 S13-14 | 17-2071 | Electrical Engineers | 50 | \$35.38 | | \$34.65 | \$28.80 | | \$26.44 | \$30.62 | \$40.61 | \$45.02 |
| Machanical Engineers 220 533.92 2.8 533.47 526.20 537.78 523.80 529.13 538.83 Industrial Engineering Technicians 220 518.36 10.8 523.71 58.83 523.12 58.28 59.65 59.65 Industrial Engineering Technicians 220 518.36 223.20 23.27 518.32 525.64 516.98 520.23 526.88 Industrial Engineering Technicians 220 523.20 23.23 23.24 518.32 51.02 51.05 51.05 52.05 Industrial Engineering Technicians 220 523.20 23.23 23.24 51.82 51.02 51.02 51.02 51.02 Industrial Engineering Technicians 220 523.20 23.23 23.24 51.02 51.02 51.02 51.02 51.02 Industrial Engineering Technicians 220 52.23 23.24 51.02 51.02 51.02 51.02 51.02 51.02 Industrial Engineering Technicians 220 51.02 23.24 51.02 51.02 51.02 51.02 51.02 51.02 Industrial Engineering Technicians 220 23.24 | 17-2112 | Industrial Engineers | 510 | \$35.12 | | \$34.80 | \$26.87 | | \$24.58 | \$29.49 | | \$46.19 |
| Electrical and Electronics Engineering Technicians 20 \$18.36 10.8 \$23.71 \$8.83 \$23.10 \$8.83 \$53.10 \$8.84 10.8 \$23.00 10.8 \$23.00 10.8 \$23.74 \$18.32 \$25.64 \$16.98 \$20.32 \$26.88 Industrial Engineering Technicians 170 \$23.20 32.83 32.374 \$18.22 \$25.64 \$16.98 \$20.32 \$26.88 Heavy and Tractor-Trailer Truck Drivers 20 \$12.54 4.0 \$18.50 \$14.55 \$1.00 \$1.0 | 17-2141 | Mechanical Engineers | 220 | \$33.92 | | \$33.47 | \$26.20 | | \$23.80 | \$29.13 | | |
| Industrial Engineering Technicians 170 \$23.30 32.334 \$18.32 \$52.54 \$16.98 \$20.32 \$20.32 \$20.38 \$20.30 \$20 | 17-3023 | Electrical and Electronics Engineering Technicians | 20 | \$18.36 | | \$23.71 | \$8.83 | | \$8.28 | \$9.63 | | \$28.24 |
| Figure Find Track Drivers Continue Track D | 17-3026 | Industrial Engineering Technicians | 170 | \$23.20 | | \$23.74 | \$18.32 | \$25.64 | \$16.98 | \$20.32 | | |
| Heavy and Tractor-Trailer Truck Drivers 710 \$19.46 4.0 \$18.50 \$14.55 \$12.91 \$12.82 \$15.97 \$23.67 Light Truck or Delivery Services Drivers 260 \$12.52 4.7 \$12.29 \$8.41 \$14.57 \$8.14 \$9.19 \$15.54 Sale meral and Operations Managers 250 \$48.18 4.6 \$39.72 \$20.67 \$61.93 \$18.12 \$25.88 \$62.73 Marketing Managers 250 \$48.18 4.6 \$39.72 \$30.72 \$32.87 \$34.72 \$32.72 Sales Managers 260 \$48.18 4.6 \$39.72 \$32.87 \$34.72 \$32.72 Administrative Services Managers 260 \$44.84 \$36.68 \$32.83 \$32.72 \$32.72 Administrative Services Managers 260 \$34.66 5.9 \$43.66 \$32.83 \$32.83 \$32.72 \$32.72 Accountants and Auditors 260 \$31.23 \$31.23 \$31.23 \$31.23 \$31.23 \$31.24 \$31.24 \$32.05 Payroll and Timekeeping Clerks 210 \$10.80 \$10.28 \$11.57 \$20.84 \$11.57 \$20.84 \$11.51 \$20.05 Procurement Clerks 210 \$10.80 \$10.28 \$11.51 \$10.29 \$10.28 \$10.20 \$10.20 Executive Secretaries and Administrative Assistants, Except Legal 610 \$16.81 \$21.70 \$11.50 \$12.08 \$11.01 \$13.78 \$20.33 Light Truck or Delivery Secretaries and Administrative Assistants, Except Legal 610 \$16.81 \$21.70 \$11.50 \$12.08 \$11.01 \$13.78 \$20.33 Light Truck or Delivery Secretaries and Administrative Assistants, Except Legal 610 \$16.81 \$21.70 \$11.50 \$12.08 \$11.01 \$13.78 \$20.33 Light Truck or Delivery Secretaries and Administrative Assistants (2000) (200 | 17-3029 | Engineering Technicians, Except Drafters, All Other | 20 | \$28.36 | | \$28.53 | \$23.04 | \$31.02 | \$19.66 | \$25.12 | \$33.00 | \$36.04 |
| to provide decomposition belivery Services Drivers 5 260 \$12.52 4.7 \$12.29 \$8.41 \$14.57 \$8.14 \$9.19 \$15.54 | 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 710 | \$19.46 | | \$18.50 | \$14.55 | | \$12.82 | \$15.97 | | \$27.48 |
| secure and Administrative Accutive Administrative Accutive Secretaries and Administrative Accutive Secretaries and Administrative Accutive Accutive Accutive Accutive Administrative Accutive Accutive Accutive Accutive Accutive Accutive Accutive Accutive Administrative Accutive Accutive Accutive Administrative Accutive Accutive Accutive Administrative Accutive Accutive Administrative Accutive Accutive Administrative Accutive Accutive Accutive Administrative Accutive Accuti | 53-3033 | Light Truck or Delivery Services Drivers | 260 | \$12.52 | | \$12.29 | \$8.41 | | \$8.14 | \$9.19 | | |
| sp. General and Operations Managers 550 \$48.18 4.6 \$39.72 \$20.67 \$61.93 \$18.12 \$25.88 \$62.73 Marketing Managers 150 \$49.39 6.0 \$44.84 \$36.43 \$55.87 \$33.45 \$38.72 \$54.77 Sales Managers 140 \$52.00 5.5 \$49.22 \$32.52 \$61.75 \$38.72 \$54.77 Administrative Services Managers 80 \$46.66 5.9 \$43.66 \$28.39 \$55.80 \$52.69 \$38.77 \$53.72 Apport Accountants and Auditors 80 \$46.66 5.9 \$43.66 \$28.39 \$55.80 \$52.69 \$34.72 \$53.72 Accountants and Auditors 360 \$31.23 3.1 \$28.90 \$22.67 \$35.51 \$50.05 Bill and Account Collectors 50 \$16.73 \$11.67 \$11.67 \$11.60 \$19.30 \$10.48 \$13.11 \$20.05 Payroll and Timekeeping Clerks 50 \$16.73 \$11.67 \$11.67 \$11.67 | | | | | | | | | | | | |
| Administrative Services Managers 550 \$48.18 4.6 \$39.72 \$20.67 \$61.93 \$18.12 \$25.88 \$62.73 Marketing Managers 150 \$49.39 6.0 \$44.84 \$36.43 \$55.87 \$33.45 \$58.77 \$57.77 Sales Managers 140 \$52.00 5.5 \$49.22 \$32.52 \$61.75 \$29.62 \$58.77 \$58.77 Administrative Services Managers 80 \$46.66 5.9 \$43.66 \$28.39 \$55.80 \$58.77 \$58.77 Administrative Services Managers 80 \$46.66 5.9 \$43.66 \$28.39 \$55.80 \$58.77 \$58.77 Accountants and Administrative Services Managers 80 \$31.23 8.16.13 \$11.60 \$22.67 \$32.58 \$53.72 \$53.72 Accountants and Administrative Assistants, Except Legal, 10 \$22.89 \$22.67 \$22.67 \$22.67 \$22.88 \$31.76 \$22.67 \$22.88 \$31.76 \$31.76 \$31.76 \$31.76 \$31.76 \$31.76 \$31.76 | Managers | | | | | | | | | | | |
| Marketing Managers 150 \$49.39 6.0 \$44.84 \$36.43 \$55.87 \$38.75 \$38.72 \$58.77 Sales Managers Administrative Services Managers 140 \$52.00 5.5 \$49.22 \$32.52 \$61.75 \$26.05 \$38.27 \$63.94 Administrative Services Managers 80 \$46.66 5.9 \$43.66 \$28.39 \$55.80 \$26.69 \$34.72 \$53.72 Apport Accountants and Auditors 360 \$31.23 3.1 \$28.90 \$22.67 \$35.51 \$50.05 \$34.79 \$53.77 Bill and Account Collectors 50 \$16.73 \$16.73 \$16.73 \$16.73 \$10.80 \$13.11 \$20.05 Payroll and Timekeeping Clerks 70 \$22.81 \$17.67 \$18.76 \$18.80 \$13.11 \$20.05 Procurement Clerks 20 \$16.73 \$10.76 \$10.08 \$10.08 \$13.11 \$20.39 Executive Secretaries and Executive Administrative Assistants, Except Legal, \$10.70 \$10.70 | 11-1021 | General and Operations Managers | 550 | \$48.18 | | \$39.72 | \$20.67 | \$61.93 | \$18.12 | \$25.88 | \$62.73 | * |
| Sales Managers Sales Managers 140 \$52.00 5.5 \$49.25 \$61.75 \$61.75 \$29.62 \$38.27 \$63.94 Administrative Services Managers 80 \$46.66 5.9 \$43.66 \$28.39 \$55.80 \$26.69 \$34.72 \$53.72 Import Accountants and Auditors 360 \$31.23 3.1 \$28.90 \$22.67 \$35.51 \$20.67 \$34.79 \$53.72 Bill and Account Collectors 50 \$16.73 516.73 \$16.73 \$10.80 \$10.48 \$13.11 \$20.05 Payroll and Timekeeping Clerks 70 \$22.81 \$11.67 \$18.45 \$28.43 \$8.80 \$13.13 \$20.05 Procurement Clerks 20 \$16.73 \$10.67 \$10.08 \$13.21 \$20.05 \$21.62 Procurement Clerks 20 \$10.08 \$10.08 \$10.08 \$10.08 \$10.08 \$10.08 \$10.08 \$10.08 \$10.09 \$10.09 \$10.09 \$10.09 \$10.09 \$10.09 | 11-2021 | Marketing Managers | 150 | \$49.39 | | \$44.84 | \$36.43 | \$55.87 | \$33.45 | \$38.72 | \$54.77 | \$68.51 |
| Appril Administrative Services Managers 80 \$46.66 5.9 \$43.66 \$52.80 \$55.80 \$55.80 \$50.69 \$34.72 \$53.72 Papert A countants and Auditors 360 \$31.23 3.1 \$28.90 \$22.67 \$35.51 \$20.67 \$24.78 \$34.79 Bill and Account Collectors 50 \$16.73 5.0 \$16.13 \$11.60 \$19.30 \$10.48 \$13.11 \$20.05 Payroll and Timekeeping Clerks 70 \$22.81 \$11.67 \$11.57 \$28.43 \$8.80 \$13.11 \$20.05 Procurement Clerks 20 \$10.75 \$1.67 | 11-2022 | Sales Managers | 140 | \$52.00 | ΓŲ | \$49.22 | \$32.52 | | \$29.62 | \$38.27 | \$63.94 | \$75.21 |
| Opport Accountants and Auditors 360 \$31.23 3.1 \$28.90 \$22.67 \$35.51 \$20.67 \$24.58 \$34.79 Bill and Account Collectors 50 \$16.73 5.0 \$16.13 \$11.60 \$19.30 \$10.48 \$13.11 \$20.05 Payroll and Timekeeping Clerks 70 \$22.81 13.8 \$17.67 \$11.57 \$28.43 \$8.80 \$15.15 \$21.62 Procurement Clerks 20 \$17.57 4.2 \$17.64 \$14.55 \$19.08 \$15.71 \$20.39 Executive Secretaries and Executive Administrative Assistants, Except Legal, 610 \$16.81 2.5 \$17.67 \$12.08 \$13.78 \$20.33 | 11-3011 | Administrative Services Managers | 80 | \$46.66 | | \$43.66 | \$28.39 | | \$26.69 | \$34.72 | \$53.72 | \$70.45 |
| Accountants and Auditors 360 \$31.23 3.1 \$28.90 \$22.67 \$35.51 \$20.67 \$24.58 \$34.79 Bill and Account Collectors 50 \$16.73 5.0 \$16.13 \$10.00 \$19.30 \$10.48 \$13.11 \$20.05 Payroll and Timekeeping Clerks 70 \$22.81 13.8 \$17.67 \$11.57 \$28.43 \$8.80 \$15.15 \$20.05 Procurement Clerks 20 \$17.57 4.2 \$17.64 \$14.55 \$19.08 \$15.17 \$20.39 Executive Secretaries and Executive Administrative Assistants, Except Legal, 610 \$16.81 2.5 \$17.02 \$10.08 \$10.18 \$13.78 \$20.33 | Office Supp | oort | | | | | | | | | | |
| Bill and Account Collectors 516.73 516.13 \$11.60 \$19.30 \$10.48 \$13.11 \$20.05 Payroll and Timekeeping Clerks 70 \$22.81 13.8 \$17.67 \$11.57 \$28.43 \$8.80 \$15.15 \$21.62 Procurement Clerks 20 \$17.57 4.2 \$17.64 \$14.55 \$19.08 \$15.71 \$20.39 Executive Secretaries and Executive Administrative Assistants, Except Legal, 610 \$16.81 2.5 \$17.02 \$10.18 \$11.01 \$13.78 \$20.33 | 13-2011 | Accountants and Auditors | 360 | \$31.23 | | \$28.90 | \$22.67 | | \$20.67 | \$24.58 | \$34.79 | |
| Payroll and Timekeeping Clerks 70 \$22.81 13.8 \$17.67 \$11.57 \$28.43 \$8.80 \$15.15 \$21.62 Procurement Clerks 20 \$17.57 4.2 \$17.64 \$14.55 \$19.08 \$15.71 \$20.39 Executive Secretaries and Executive Administrative Assistants, Except Legal, 610 \$16.81 2.5 \$17.02 \$12.72 \$14.56 \$23.13 | 43-3011 | Bill and Account Collectors | 20 | \$16.73 | | \$16.13 | \$11.60 | | \$10.48 | \$13.11 | \$20.05 | \$25.04 |
| Procurement Clerks 20 \$17.57 4.2 \$17.64 \$14.55 \$19.08 \$12.90 \$15.71 \$20.39 Executive Secretaries and Administrative Assistants, Except Legal, 6.10 \$10.81 4.7 \$19.18 \$13.64 \$22.88 \$12.72 \$14.56 \$23.13 Secretaries and Administrative Assistants, Except Legal, 6.10 \$16.81 2.5 \$17.02 \$12.08 \$11.01 \$13.78 \$20.33 | 43-3051 | Payroll and Timekeeping Clerks | 70 | \$22.81 | | \$17.67 | \$11.57 | | \$8.80 | \$15.15 | | \$27.16 |
| Executive Secretaries and Executive Administrative Administrative Administrative Assistants, Except Legal, \$10.80 \$4.7 \$19.18 \$13.64 \$22.88 \$12.72 \$14.56 \$23.13 Secretaries and Administrative Assistants, Except Legal, 610 \$16.81 2.5 \$17.02 \$12.08 \$19.18 \$11.01 \$13.78 \$20.33 | 43-3061 | Procurement Clerks | 20 | \$17.57 | | \$17.64 | \$14.55 | | \$12.90 | \$15.71 | \$20.39 | |
| Secretaries and Administrative Assistants, Except Legal, 610 \$16.81 2.5 \$17.02 \$12.08 \$19.18 \$11.01 \$13.78 \$20.33 | 43-6011 | Executive Secretaries and Executive Administrative Assi | | \$19.80 | | \$19.18 | \$13.64 | \$22.88 | \$12.72 | \$14.56 | | |
| | 43-6014 | Secretaries and Administrative Assistants, Except Legal, | 610 | \$16.81 | | \$17.02 | \$12.08 | | \$11.01 | \$13.78 | | |

Source: Wisconsin DWD



Turnover Rate



A 2013 survey administered by the SCEDC of local employers indicated the average turnover rate among mid-sized manufacturers (20-250 employees) is 6.2%. 9 mid-sized manufacturers responded to the survey.

Health Insurance - Cost

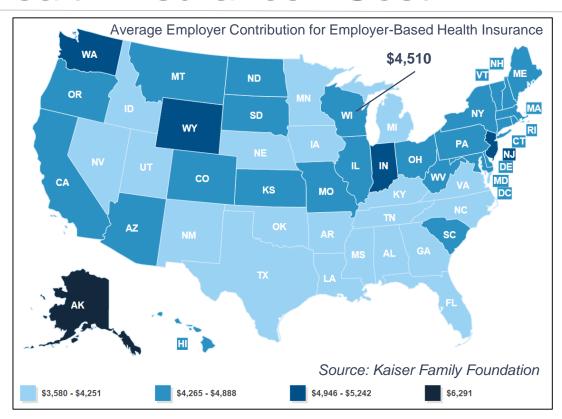
| Average Single Pr | emium per | Enrolled E | mployee Fo | r Employer | -Based |
|-------------------|-----------|-------------------|------------|-------------|---------|
| Location | Empl | oyee | Employer C | ontribution | Total |
| | Currency | Percent | Currency | Percent | |
| Wisconsin | \$1,220 | 21% | \$4,510 | 21% | \$5,730 |
| US Average | \$1,170 | 21% | \$4,401 | 21% | \$5,571 |

Source: Kaiser Family Foundation

Please see the next slide for a national comparison.

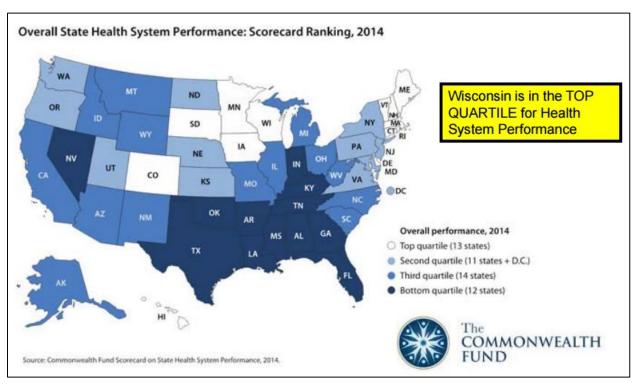


Health Insurance - Cost



Health Insurance - Quality

Are you getting what you pay for?



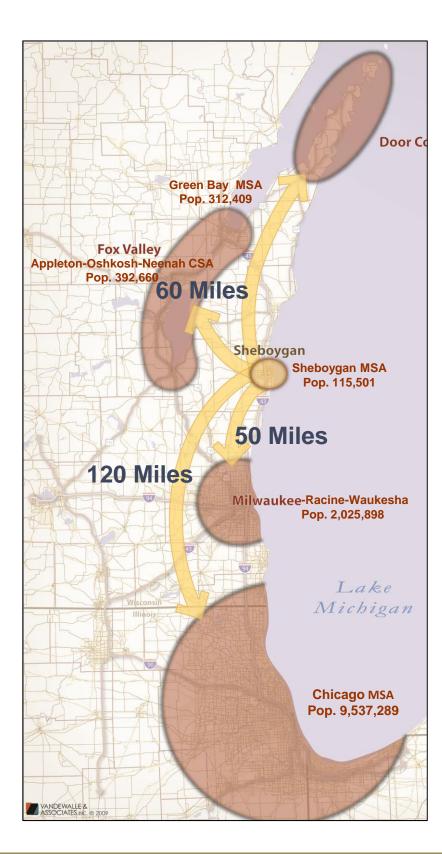


Nearby Population Base

Sheboygan county is within a 2 and a half hour drive time of MSA's with over 12 million in population or nearly 4% of the United States population.

Sheboygan County alone is a significant market. The County's annual Gross Domestic Product (GDP) was \$6,134 billion in 2013.

Sheboygan County's GDP is larger than over 30 recognized nations. This includes the nations of Barbados, Zimbabwe, Sierra Leone, Fiji, and Belize.





Unemployment Rate

City of Sheboygan

Unemployment Rate: 4.8%

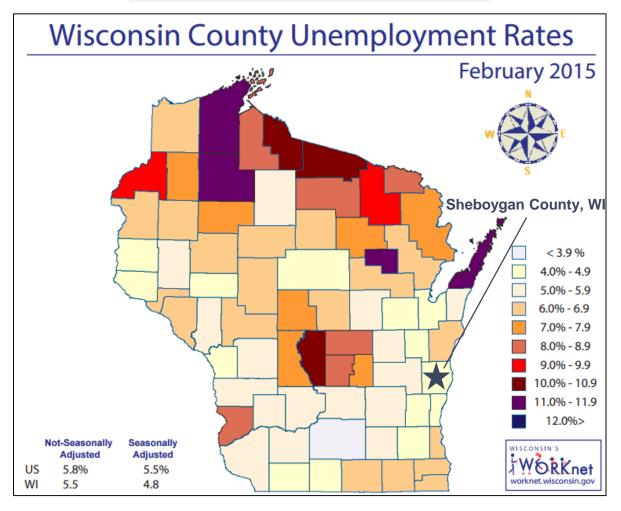
Primary Zone (Blue Collar)

Unemployment Rate: Unknown Sheboygan County: 4.5%

Secondary Zone (White Collar)

Sheboygan County: 4.5% Manitowoc County: 6.4% Fond du Lac County: 5.0% Calumet County: 4.5% Ozaukee County: 4.2%

The Sheboygan area has a low unemployment rate as compared with the rest of the state and Nation. This low unemployment rate stands as a testament to not only 1) our work ethic but 2) that this part of Wisconsin has nurtured the growth of companies for decades.



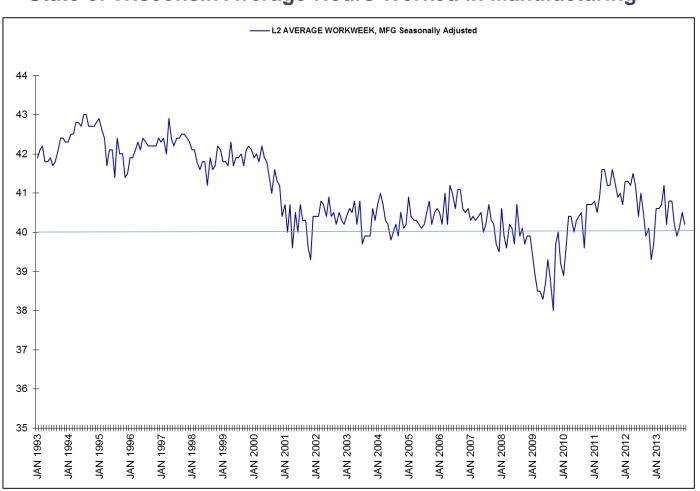
Source: Wisconsin DWD, February 2015 Preliminary Data



Average Work Week

Below is data from the Wisconsin Department of Workforce Development providing estimates as the average number of hours worked in manufacturing. The data is state-wide and no other sources "closer to home" were found. Anecdotally, many area companies are current running on overtime.

State of Wisconsin Average Hours Worked in Manufacturing



Source: Wisconsin DWD



Competition - Manufacturing

Sheboygan County, a metropolitan statistical area, contains one of the highest concentration of manufacturing in the nation. Many of these firms not only have production facilities, but also contain their headquarters and R&D facilities. What is surprising to most is the variety of the type of manufacturers we have. Below are images of products made in Sheboygan County.











The Sheboygan County MSA is tied for the **3rd highest concentration of manufacturing in the United States** accounting for 33.1% of employment, according to the U.S. Bureau of Labor Statistics.



A study by Brookings found that Sheboygan County is **One of the Top Twenty Most**Innovative Communities in the United States. This study looked at Patents filed from 1980 to 2012. Sheboygan County made the list with the Silicon Valley, Boulder, CO, Raleigh-Durham-Chapel Hill, NC "The Research Triangle," and Austin, TX.



Competition - Manufacturing

Top 50 Private Employers in Sheboygan County

- 1. Kohler Co., enameled iron and metal sanitary ware manufacturing, 5000+
- 2. Bemis Mfg. Co., plastics product manufacturing, 1000+
- 3. Nemak, aluminum die-casting foundries, 500-999
- 4. Aurora Medical Group Inc., physician offices, 500-999
- 5. Aurora Health Care Central Inc., general medical and surgical hospital, 500-999
- 6. Sargento Foods Inc., cheese manufacturing, 500-999
- 7. Acuity, direct property and casualty insurers, 500-999
- 8. Johnsonville Sausage, meat processing, 500-999
- 9. Rockline Industries Inc., converted paper product manufacturing, 500-999
- 10. Fresh Brands Distributing Inc., managing offices, 500-999
- 11. Wal-Mart Associates Inc., discount department stores, 500-999
- 12. St. Nicholas Hospital, general medical and surgical hospital, 500-999
- 13. Locate Staffing Inc., temporary help services, 500-999
- 14. Dairy Farmers of America Inc., cheese manufacturing, 250-499
- 15. The Vollrath Co., kitchen utensil, pot and pan manufacturing, 250-499
- 16. Times Printing Co. Inc., commercial lithographic printing, 250-499
- 17. Richardson Industries Inc., truss manufacturing, 250-499
- 18. Nemschoff Chairs Inc., institutional furniture manufacturing, 250-499
- 19. Blue Harbor Resort, hotel, 250-499
- 20. Pick & Save Foods, supermarkets, 250-499
- 21. Lakeland College, 250-499
- 22. Plastics Engineering Co., plastics material and resin manufacturing, 250-499
- 23. McDonald's, limited-service restaurant, 250-499
- 24. Curt G. Joa Inc., paper industry machinery manufacturing, 250-499
- 25. American Orthodontics Corp., dental equipment and supplies manufacturing, 250-499 SIGMA-ALDRICH
- 26. Extendicare Homes Inc., nursing care facilities, 250-499
- 27. Great Lakes Cheese of Wisconsin Inc., dairy-product merchant wholesalers, 250-499
- 28. Osthoff Resort, 250-499
- 29. Dutchland Plastics Corp., plastics product manufacturing, 250-499
- 30. Masters Gallery Foods Inc., dairy-product merchant wholesalers, 250-499
- 31. The Progressive Step Corp., specialty therapists, 100-249
- 32. Wigwam Mills Inc., hosiery and socks, 100-249
- 33. Healthcare Services Group Inc., specialty therapists, 100-249
- 34. Manpower Inc., temporary help services, 100-249
- 35. Midwest Dental Care Sheboygan Inc., dental offices, 100-249
- 36. Sheboygan YMCA, civic and social organization, 100-249
- 37. Carl Buddig & Co. (Old Wisconsin Sausage), meat markets, 100-249
- 38. Pine Haven Christian Home Inc., nursing-care facility, 100-249
- 39. Community Bank & Trust, commercial banking, 100-249
- 40. Mayline Co., office furniture manufacturing, 100-249
- 41. Closed
- 42. United Parcel Service, couriers, 100-249
- 43. Visiting Nurse Association of Wisconsin. Home health care services, 100-249
- 44. Willman Industries Inc. Iron foundries, 100-249
- 45. Sheboygan Senior Community Inc. Nursing care facilities, 100-249
- 46. Target Corporation. Discount department stores, 100-249
- 47. Airport Connection of Wisconsin Inc. All other ground passenger transportation, 100-249
- 48. Mills Fleet Farm. All other general merchandise stores, 100-249
- 49. Seek Inc. Temporary help services, 100-249
- 50. Kohl's Department Stores Inc. Discount department stores, 100-249

*Employers in red are manufacturers



















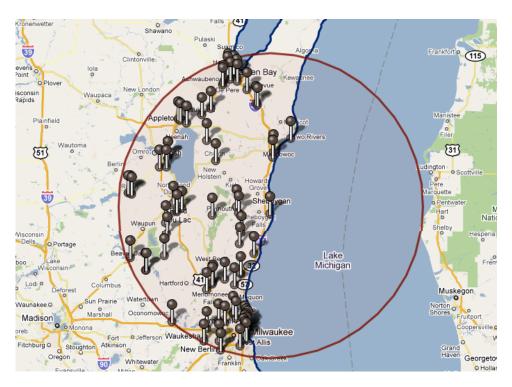






Competition - Food processing

MAP OF 70 FOOD PROCESSORS



Map shows food processors with 50 or more employees and within a 50 Mile radius of Sheboygan. There are over 70 food processors forming the backbone of Wisconsin's food processing cluster.

Top Area Food Processors (50 Mile radius)

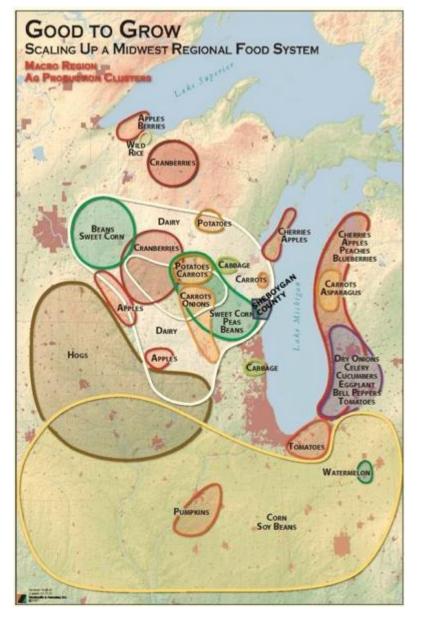
| Company | Employees |
|--------------------------|-----------|
| Sargento Foods | 1,000+ |
| Mc Cain Foods | 1,000+ |
| Emmpak Foods | 1,000+ |
| Northern Chocolate Co. | 1,000+ |
| Johnsonville Sausage | 500-999 |
| Seneca Foods Corp | 500-999 |
| Bremmer Inc | 250-499 |
| Cargill Meat Solutions | 250-499 |
| Dairy Farmers of America | 250-499 |
| Lakeside Foods | 250-499 |

Source: Locate in WI





Food Processing in WI



Wisconsin due to its diverse geography and location in the mid-west, the Nation's agricultural heartland has caused a lot of specialization in this area especially in

- 1) Diary
- 2) Cranberries
- 3) Potatoes
- 4) Pork Production
- 5) Beef Production

Food processing is so important to the state's economy that income derived from food processing in Wisconsin is not taxed by the state.

In addition, a large portion of UW-Wisconsin's research budget is allocated to advancing the food industry.

Finally, Wisconsin has the 2nd highest concentration of certified organic farms, behind only California.

Wisconsin has 10 percent of the nation's certified organic farms. The top 10 states by number of farms were:

- 1. California with 1898
- 2. Wisconsin with 870
- 3. New York with 597
- 4. Washington with 493
- 5. Iowa with 467
- 6. Pennsylvania with 446
- 7. Minnesota with 440
- 8. Vermont with 425
- 9. Oregon with 353
- 10. Ohio with 336

Source: USDA, BLS



Location Quotient of food processing in Sheboygan County



Unions

Wisconsin Becomes 25th Right To Work State

Politics

US

By: Joshua Cook Mar 12, 2015

According to <u>unionstats.com</u>, 8.2% of the private workforce in the State of Wisconsin is represented by unions.

| Union Membe | rship, Coverage, Den | sity and Employme | nt by State, | 2014 | |
|--------------------|----------------------|--------------------|--------------|---------|-----------|
| | | | | | |
| State | Sector | Survey Sample Size | Employment | Members | % Members |
| Wisconsin | Total | 3,357 | 2,625,922 | 305,611 | 11.6 |
| Wisconsin | Private | 2,839 | 2,227,589 | 182,373 | 8.2 |
| Wisconsin | Public | 518 | 398,333 | 123,239 | 30.9 |
| Wisconsin | Priv. Construction | 150 | 116,485 | 29,579 | 25.4 |
| Wisconsin | Priv. Manufacturing | 679 | 520,322 | 88,072 | 16.9 |

Top 25 Employers in Sheboygan County

- 1. Kohler Co., enameled iron and metal sanitary ware manufacturing, 5000+ (United Auto Workers)
- 2. Bemis Mfg. Co., plastics product manufacturing, 1000+
- 3. Nemak, aluminum die-casting foundries, 500-999
- 4. Aurora Medical Group Inc., physician offices, 500-999
- 5. Aurora Health Care Central Inc., general medical and surgical hospital, 500-999
- 6. Sargento Foods Inc., cheese manufacturing, 500-999
- 7. Acuity, direct property and casualty insurers, 500-999
- 8. Johnsonville Sausage, meat processing, 500-999
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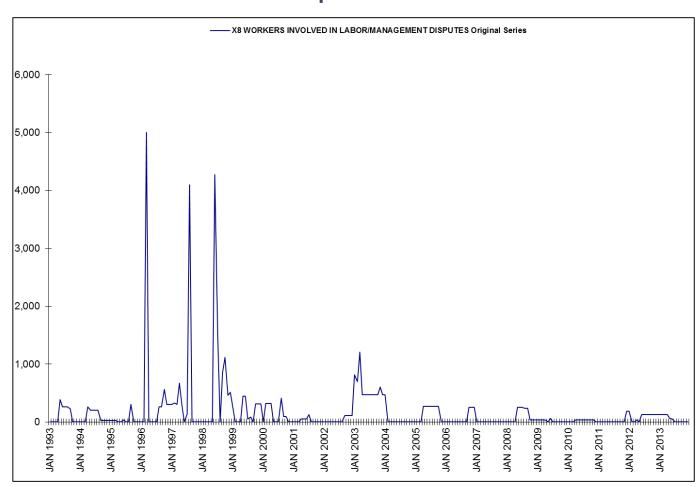
*Employers are known Union Shops



Union – Labor Disputes

Labor/management disputes in Wisconsin are becoming a lot less prevalent. We were unable to identify data on the County level.

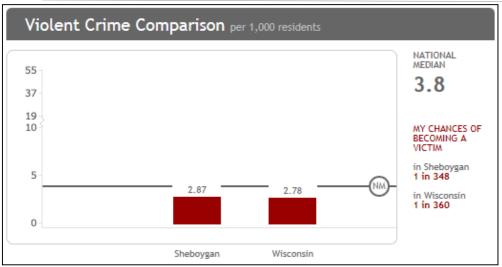
State of Wisconsin Labor Disputes



Source: Wisconsin DWD



Threats/Concerns - Security





Source: Neighborhood Scout

Crime data from the City of Sheboygan's Police Department's Annual Report

The City of Sheboygan has the highest rate of crime incidents in the area, yet the rate is still below the State and National averages. The number of crimes are trending down as the economy continues to improve and as the local police department is adopting a neighborhood policing strategy.

| | Murder | Rape | Robbery | Agg Assault | Burglary | Theft | MV Theft | Arson | Total Part I Crimes |
|---------|--------|------|---------|----------------|----------|-------|----------|-------|------------------------|
| 2009 | 2 | 18 | 28 | 51 | 312 | 1539 | 49 | 7 | 2006 |
| 2010 | 1 | 20 | 22 | 69 | 216 | 1234 | 44 | 3 | 1609 |
| 2011 | 0 | 16 | 26 | 89 | 231 | 1165 | 50 | 5 | 1582 |
| 2012 | 3 | 19 | 21 | 126 | 262 | 1212 | 43 | 5 | 1692 |
| 2013 | 1 | 19 | 14 | 97 | 187 | 1023 | 31 | 6 | 1378 |
| Average | 2 | 18 | 22 | 86 | 242 | 1235 | 43 | 5 | 1653 |

| | Murder | Rape | Robbery | Agg Assault | Burglary | Theft | MV Theft | Arson | Total Part I Crimes |
|----------------|--------|------|---------|----------------|----------|-------|----------|-------|------------------------|
| 2014 | 1 | 22 | 17 | 116 | 161 | 1082 | 24 | 12 | 1435 |
| 5 YR Average | 2 | 18 | 22 | 86 | 242 | 1235 | 43 | 5 | 1653 |
| Difference (%) | -50% | 22% | -23% | 35% | -33% | -12% | -44% | 140% | -13% |



Christopher Domagalski, Chief of Police City of Sheboygan 920-459-3333 christopher.domagalski@ci.sheboygan.wi.us



Threats/Concerns - Security



These maps compares the relative crime rate from the Sheboygan area to a relatively safe larger community of Madison, WI. Even the most economically depressed areas in the Sheboygan region has low incidences of crime. All industrial areas in the Sheboygan area are "green."



Source: Trulia.com



Threats/Concerns - Drugs









A Message from the Mayor

The protection of our residents is a top priority for the sworn officers that serve under the leadership of Police Chief Christopher Domagalski. The Mayor's Office and the Sheboygan City Council support the efforts of the Police Department to keep our community safe and secure.

As mayor, I am committed to working closely with the Sheboygan Police Department to keep Sheboygan a safe city and a great place to live, work and play. In 2014, I took action to create the Mayor's Neighborhood Leadership Cabinet to encourage more neighborhoods to become neighborhood associations. The cabinet will work directly with established neighborhood associations to reinforce the efforts of the Police Department's neighborhood policing program.

This last year we saw the Police Department cooperate with the Sheboygan Area School District, Sheboygan County Social Services, not-for-profit agencies and area healthcare organizations to initiate a project aimed at

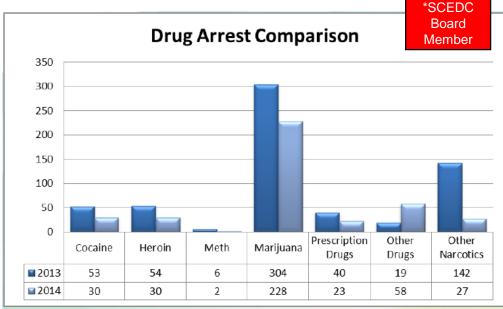
reducing the social harm caused by heroin addiction and prescription drug abuse. This collaborative community based initiative is aimed at understanding the extent of the problem within our community, identifying service gaps and increasing community education to reduce harm.

There are always new challenges to deal with and the Police Department has taken steps to join another community effort to deal with the mental health problems in our community. They have begun efforts to provide each officer with crisis intervention training to better understand and deal with persons who have this disease in our community.

These proactive policing strategies of the Sheboygan Police Department have annually reduced the crime statistics in the City and will keep Sheboygan one of the safest cities of its size in the United States.

Best Regards,

Mike Vandersteen, Mayor

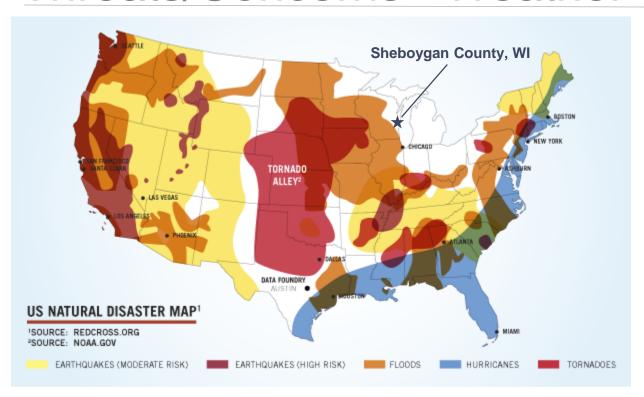


Like many communities we are seeing a rise in drugs and related gang activity. The gang activity is often non-violent and goes unnoticed to the general population (i.e. you don't see them and they are not here to cause trouble.) It is well known among law enforcement agencies that Chicago is the main hub of gang activity in the Midwest. Drugs are often processed and sorted in Chicago and transferred to other communities. Because of Sheboygan's location on I-43 it is a waypoint on the way of drugs traveling to larger communities. The normal route is drugs are transferred from Chicago to Milwaukee then Green Bay and untimely to the Twin Cities in Minnesota.

We are not insulated from the growing drug problem in America.



Threats/Concerns - Weather



Sheboygan weather averages

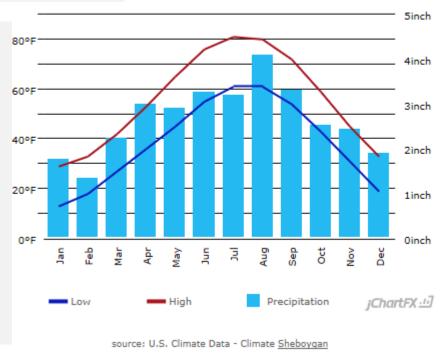
| Annual high temperature: | 55.7°F | Climate Sheboygan |
|--------------------------|---------|-------------------|
| Annual low temperature: | 38.6°F | |
| Average temperature: | 47.15°F | |

The Snow

The only item that can affect productivity as it relates to weather is snow. When a single snow event exceeds 8" schools and some businesses close. It is common practices for businesses to stay open; however, not all employees make it in for work.

Anecdotally (no data to back this up) there may be 0-3 snow events that close schools per year.

A typical year doesn't have a snow event large enough to close most businesses.





Technical College | LTC

School: Lakeshore Technical College

Type: 2-year Technical College

Total Enrollment: 13,817
Budget: \$53 Million

People Trained for Employers: 4,045

Website: www.gotoltc.edu

About:

Lakeshore Technical College is a leading provider of technical education offering over 100 career programs, customized training for business and industry, continuing education for personal and professional enrichment, and basic skills education.

Key Programs

LTC has several programs the food industry manufacturers have drawn from to hire new employees. These include:

- **Electro-Mechanical Technology** (2 yr/Associate Degree) High end automation technician positions (36-40 enrolled)
- **Industrial Maintenance** (1 yr or 2 yr/Technical Diploma) General machine and systems maintenance positions (12-14 enrolled)
- Manufacturing Management (2 yr/Associate Degree) Overall middle management training (35-40 enrolled)
- Quality Assurance Technician (2 yr/Associate Degree) Industry related quality processes and systems (non-lab based) (12-15 enrolled)
- **Food Manufacturing & Processing** (1.5 yr/Technical Diploma) New program beginning in Fall 2015 for process technicians, lead persons, and supervisors (new program)

In addition to these full degree or diploma programs LTC offers a number of embedded technical certificates that offer short term training options to the employer and the employee. Current certificates offered include:

- Food Manufacturing Production Certificate
- Sanitation Sterilization in Food Production
- Hazard Analysis in Food Production
- Industrial Technology Packaging
- Lean Manufacturing Overview
- Lean Six Sigma Measure and Analyze

LTC named one of Top 150 Community
Colleges by the Aspen Institute







Technical College | LTC

LTC | Division of Workforce Solutions

LTC Workforce Solutions can provide your company with customized, innovative training to meet your business needs. We offer on- and off-campus seminars, consulting, and contract services that meet the evolving needs of your business and workforce.

As we work to find solutions for business and industry we make it a priority to incorporate new technology, foster partnerships with business and industry and continually explore new ways to deliver educational services.

Key Services

Assessment Services

It's more important than ever to make the right hiring decision and to determine the training most critical for your current employees. LTC Workforce Solutions offers a wide range of skill assessments including supervisory, customer service, sales, technical skills, print reading, math, and more. We can complete assessments at an LTC campus assessment center or at your location. Learn more.

Facilitation

LTC offers facilitation services to business and industry for both profit and non-profit organizations. Experienced facilitators can help groups, teams, and boards with planning, problem solving, and negotiations. A facilitator is a neutral party who focuses on how group decisions are made, not what decisions are made. The facilitator handles process while helping the group focus on content.

Safety Plan Writing

Whether for general safety, hazardous communication, emergency response, lockout/tagout, confined space, or other safety plan needs, our safety experts can train your employees to write the plan; we'll even create the plan for you. All plans are written to comply with the appropriate safety standards.

Strategic Planning

LTC facilitators help your business to develop short- and long-term strategic plans for organizations and agencies. Facilitators focus on moving through mission, SWOT analysis, critical issues and action plans to help your team hone in on issues critical to your success. Planning may be done on-site, at LTC, or via LTC's electronic meeting room.

Training Program Design

LTC experts will come on-site to develop curriculum for your training program. A curriculum design specialist observes job tasks and responsibilities, interviews and benchmarks high achievers in a specific job function, and identifies skill sets needed to perform at optimum levels. The specialist then creates a formal training program the company can use for future employees.

Turnkev Programs

LTC's totally customized turnkey program means we will design, write and develop a training program for your employees, according to your needs and specifications. We can also train your trainer to deliver the program.



Contact:
Mike Lanser, President
Lakeshore Technical College
920.912.6841
michael.lanser@gotoltc.edu



Peter Thillman, VP President Workforce & Economic Development
Lakeshore Technical College
920.693.1119

peter.thillman@gotoltc.edu

*SCEDC
Board
Member





Technical College | Labs

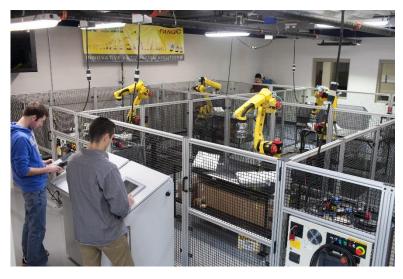
KOHLER Center for Manufacturing Excellence

Dedicated in 2014, this is a 19,000 sq. ft. facility at a cost of \$6.1 million provides a state-of-the-art training center. At LTC Advanced Manufacturing careers begin in The KOHLER Center for Manufacturing Excellence. Area manufacturers contributed over \$2 million towards the project.

This newly renovated and expanded center of excellence facilitates the development of an educated, skilled, trained and certified advanced manufacturing workforce for local employers. By combining state-of-art facilities and equipment with hands-on instruction from experienced faculty, this world-class center prepares students for high-demand manufacturing careers.

Labs included are:

- Industrial Electrician
- Welding and Fabrication
- Electro-Mechanical
- Mechanical Design
- Machine Tool
- Programmable Logic Control (PLC)
- Food Packaging
 - Horizontal packaging machines are in Cleveland, WI
 - Vertical packaging machine is in Plymouth, WI



LTC Robotics and Automation Lab



LTC High-Speed Packaging Lab

GOVERNOR SCOTT WALKER KICKS OFF MANUFACTURING MONTH WITH DEDICATION OF KOHLER CENTER FOR MANUFACTURING EXCELLENCE

CENTER ALLOWS LTC TO DOUBLE TRAINING IN WELDING. CNC AND MACHINE TOOL PROGRAMS

Wednesday, October 1, 2014 - Press Release





Local College | UW-Sheboygan

School: University of Wisconsin - Sheboygan **Type:** Junior College (2-year freshman college)

Total Enrollment: 770

Website: www.sheboygan.uwc.edu

About:

UW Sheboygan students receive an Associate of Arts and Sciences degree that prepares them for any baccalaureate degree they want to pursue. UW Sheboygan offers Biology, and Chemistry courses that would be relevant to the food production industry. There is also have an aquaponics facility on Campus that is run by Biologist, Dr. Mark Schmitz, that is used for teaching purposes and for research around growing herbs and vegetables (mainly lettuces) using an aquaponics system.

Graduation:

- 2014 Approximately 100 graduates with an AAS degree
- 2015 Approximately 100 graduates with an AAS degree

Key Programs

Bachelor of Organizational Administration | via partnership with UW-Milwaukee Bachelor of Information Science and Technology | via partnership with UW-Milwaukee Bachelor of Engineering (Electrical or Mechanical) | via partnership with UW-Platteville

Key Initiatives

UW-Sheboygan Engineering Labs



Contact:

Jacquelyn Joseph-Silverstein, CEO/Dean UW Sheboygan 920.459.6610 Jackie.josephsilverstein@uwc.edu

Construction on new Engineering building to start in summer 2014

The University of Wisconsin-Sheboygan announced today that the campus will break ground on an estimated \$1.4 million engineering building on the UW-Sheboygan campus this summer.

The new 7,000+-square-foot building will provide classroom and lab space for students participating in the University of Wisconsin-Platteville onsite collaborative degree program in Engineering, as well as for UW-Sheboygan pre-engineering students.





Local College | Lakeland College

School: Lakeland College

Type: Private, 4-year accredited college with Masters Programs

Total Enrollment: 3,450 (850 traditional undergraduate)

Website: www.Lakeland.edu

About:

Founded in 1862, Lakeland College has positioned itself as a vital resource to the communities it serves. One of Lakeland President Dan Eck's central strategic priorities is the identification and development of new community-based partnerships, especially with local employers, who are provided opportunities to train and grow prospective full-time employees. Lakeland's current strategic plan encourages faculty to create partnerships that will benefit local employers and Lakeland students. Here are two specific plan goals that support this direction:

- Goal III, strategy A: The college will understand the needs and expectations of employers and use this information to drive curricular and co-curricular programs.
- Goal V, strategy B: The college will facilitate vital connections with the community among students, alumni, faculty and staff.

Key Programs:

- Bachelors of Biology: This major has graduated 12 students the last two years and 29 more are in the program.
- Bachelors of Biochemistry: This major has graduated 7 students the last two years and 14 more are in the program.
- Bachelors of Chemistry: This major has graduated 7 students the last two years and 15 more are in the program.
- Bachelors of Accounting
- Bachelors of Information Technology
- Bachelors of International Business
- Masters of Business Administration

Key Initiatives

Summer Internship Housing | Lakeland College has signed agreements with employers to house summer interns within their on-campus dormitories. Over 100 summer interns who come to the area for work (not from Lakeland College) are expected to stay on campus over the summer break



Key Contacts

Dan Eck, President

Lakeland College

(920) 565-6589

EckDW@Lakeland.edu







Lakeland College | Labs

LABORATORY FACILITY

"In the past eight years Lakeland College has really changed how chemistry is done and taught. This started with a complete renovation of the Chase Science Center and updating of the science labs contained within. The labs now look and function like industrial labs. We have also purchased new instrumentation to go along with this renovation. The instrumentation includes a GCMS, FTIR with ATR, UV-VIS, HPLC with UV-VIS detection, DNA Sequencer, Western Blot Imager, and PCR. This upgrade has allowed us design our classes in a more project oriented manner (scientists call this Project Oriented Guided Inquiry Labs, or POGIL for short). This strategy has better prepared our students for Research and Development, or R&D."

- Dr. Brian Fink

PARTNERSHIPS WITH EXISTING BUSINESSES

- Johnsonville Sausage temporarily used Lakeland's biology lab when its own was destroyed in a fire, several years ago
- Sigma-Aldrich Chemical sent many employees to Lakeland College to take chemistry courses prior to the recession.
- Saco Polymers is partnering with Lakeland College's resources to develop new plastics.

QUALITY OF LAKELAND COLLEGE GRADUATES

"All but three of the Chemistry graduates in the past 8 years have gone on to graduate school. The graduate programs that these graduates have entered are as diverse as Organic Chemistry, Quantum Chemistry, Nanotechnology, and Forensic Science at programs as diverse as University of Colorado-Boulder, University of North Carolina-Chapel Hill, and University of Wisconsin. Our Biochemistry program, which is newer than the Chemistry program, has shown similar results as it has grown. We have graduates studying Protein folding at Johns Hopkins and Michigan."

- Dr. Brian Fink



CONTACTS
Brian Frink, Ph.D.
Associate Professor of Chemistry
frinkbt@lakeland.edu
920-565-1408

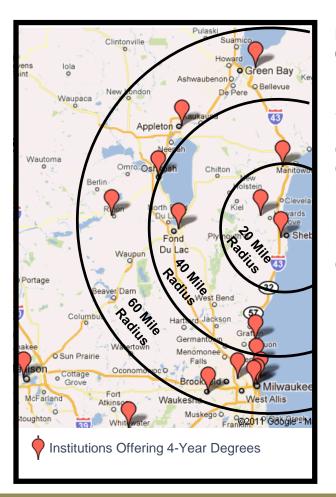




Local College | Other

Other Colleges

Within 60 miles there are significant private and public colleges and universities. See list below.



INSTITUTIONS WITH FOUR YEAR DEGREES 60 MILES FROM SHEBOYGAN

University of Wisconsin – Sheboygan, Sheboygan Lakeland College, Howards Grove Silver Lake College, Manitowoc Marian University, Fond du Lac Concordia University, Mequon Cardinal Stritch University, Milwaukee Mt. Mary College, Milwaukee University of Wisconsin, Milwaukee Milwaukee School of Engineering, Milwaukee Marquette University, Milwaukee Carroll University, Waukesha University of Wisconsin, Green Bay University of Wisconsin, Oshkosh Lawrence University, Appleton Ripon College, Ripon



Training I Fast Forward Grant

Grantor Organization: Wisconsin Department of Workforce Development (DWD)

Annual funding: \$7.5 Million (state-wide)

Average size: \$5,000 - \$400,000 per applicant (under \$250,000 most likely)

Match required: 1:1 match required. Companies match can include the wages of employees going through

training.

Who can apply: Any business, non-profit, workforce training agency or school. Emphasis is being put on

manufacturing.

Who can you train: Job seekers, candidates and incumbent employees

When to apply: ~ 3-4 rounds of funding come out per year

Eligible Activities:

 Any employee-driven training that increases the skill of employees, resulting in measurable compensation increases.

Ineligible Activities

- K-12 traditional education programs
- Tuition
- Purchase of real estate or capital equipment
- Construction/remodeling costs
- Trainee travel

Ideal Use: Mass hiring/training situations or training cohorts of employees into higher skilled positions.

About: Wisconsin Fast Forward includes \$15 million in grants for employer-led worker training programs. The intent is to provide essential assistance that cannot be met through an existing program. Grants will be awarded to maximize the impact of funds in catalyzing local collaboration and also encouraging the development of sustained pipelines that directly align with employer needs. The jobs of the 21st-century economy depend on these training programs.

Key Scoring Elements:

- Employer match as compared to the overall training cost
- # of employees impact
- Increase in compensation expected
- Employer demand for skill sets being trained

Website: www.wisconsinfastforward.com

SCEDC Notes: Grants are perfect for hiring situations where significant entry-level training is required.



Contact:

Shelly Harkins, Office of Skills Development Wisconsin Department of Workforce Development (DWD) 608.218.0783

Shelly.Harkins@dwd.wisconsin.gov



SKILLED WORKERS. SMART BUSINESS. STRONG WISCONSIN.



Training | WAT Grant

Grantor Organization: Wisconsin Technical College System

Annual funding: ~ \$4,000,000 in 2014-15 School Year (state-wide)

Average size: \$2,000 - \$200,000 per applicant

Match required: Only 10% match required; however, to be competitive matches are typically 25% or more of

grant funds sought. 1:1 matching is ideal.

Who can apply: Local technical college applying to perform training on behalf of a company

Who can you train: Incumbent employees only

When to apply: ~ 2 rounds of funding come out per year

Eligible Activities:

Assessing learning needs of employees

- Developing curriculum that is directly related to employees' occupational needs
- College staff education to provide ongoing training to companies
- Purchasing training supplies, equipment, or instructional materials
- English Language Learning instruction or other basic skills
- Technical training for employees that will result in opening career pathways

Ineligible Activities: Unknown

Ideal Use: Train employees during a company expansion. When training required for the expansion is already offered by Lakeshore Technical College.

About: The Wisconsin Technical College System Board awards funds to promote increased investment in the development of incumbent workers, improve Wisconsin businesses' productivity and competitiveness, augment the state's economic base, support career pathways and expand technical college training and technical assistance services to businesses and industry. Grants will be awarded to upgrade the skills and productivity of employees of established businesses operating in Wisconsin, with the additional objective of supporting regional workforce and economic development efforts. Training under these grants must focus on occupational skills but can include a combination of occupational, academic, and employability topics or courses. Grants will also be awarded for market expansion or business diversification services to established Wisconsin businesses.

Key Scoring Elements:

- Measureable increase in productivity as defined by
 - Greater production speeds
 - Fewer line stoppages or safety concerns

Website: http://mywtcs.wtcsystem.edu/grants/workforce-advancement-training-%28wat%29

Program Detail: http://mywtcs.wtcsystem.edu/wtcsinternal/cmspages/getdocumentfile.aspx?nodeguid=63851138-e446-42fc-b3df-6da889ddf5a3

SCEDC Notes: LTC has been very successful at obtaining these grants. Highly recommended.



Contact:
Jane Birkholz, Training Director
Lakeshore Technical College
(920) 693-1275
Jane.Birkholz@GoToLTC.edu





Training | WEDC Grant

Grantor Organization: Wisconsin Economic Development Corporation (WEDC)

Annual funding: \$500,000 for 8 businesses (state-wide) **Average size:** \$5,000 per employee hired, up to \$200,000

Match required: 1:1 match required

Who can apply: Any for-profit company in Wisconsin Who can you train: Production employees only When to apply: Any time, open application process

Eligible Activities: Production related training not offered by local technical colleges

Ineligible Activities: Any training provided by the local technical college

Ideal Use: When a company is implementing a newer technology or process and training for a new machine or process is driven by the vendor of the equipment. New enterprise management systems training is eligible.

About: Wisconsin provides Training Grants to assist businesses in workforce retention and expansion into new markets and technology. The program provides grant funds to businesses to upgrade or improve the job-related skills of its full-time employees. Grant funds may be approved for eligible training and provided to existing and new employees in full-time jobs.

Key Scoring Elements:

- Number of full-time employees to be trained Training shall be related to a specific project
- Whether the project might not occur without the WEDC training grant
- The extent to which the project will be financed with other forms of public assistance
- The extent to which the project will contribute to the job growth, job retention and economic growth of this state
- The financial soundness of the business

Website: http://inwisconsin.com/grow/assistance/training-grants/

SCEDC Notes: The SCEDC has been successful at obtaining this grant in the past. Only recommended in narrow scenarios. If tax credits or loans from the state are more appealing, we would encourage businesses to apply for those first.



Contact:
Jon Bartz, Regional Account Manager
Wisconsin EDC
920-450-0955
jon.bartz@wedc.org





Support Groups | Hispanic Chamber

Organization: Hispanic Chamber of Commerce

Website: www.hccw.org

What is it: Advocates and promotes the business development and advancement of Hispanic and other small- to mid-sized enterprise businesses and for others through education, advocacy, training, networking, personal empowerment, workforce development and numerous other programs and services.

Key Service (Workforce Training Initiative): Employers we've partnered with also encounter otherwise qualified candidates who cannot meet minimum employment standards due to a lack of essential life (soft) skills training. While the aging workforce and related retirements add another degree of difficulty to preserve a sound workforce.

To address these growing needs while connecting unemployed or under-employed individuals to family-sustaining careers, we organized a consortium of partners including corporations, advanced manufacturers, government agencies, technical colleges, workforce development boards and private foundations to create the HCCW Advanced Manufacturing Training Initiative.

About the Sheboygan County Effort

The Sheboygan County EDC and the Hispanic Chamber are working to provide essential life skills (soft skills) and technical skill training to provide pathways for Low to Moderate Income workers to work for area companies. Key attributes of our partnership include:

- Coordinating 8-12 companies to participate in the Hispanic Chamber Workforce Training Initiative (several companies in Sheboygan County are very interested)
- Grass roots outreach to low to moderate income areas
- Screening of applicants to provide essential life skills training (soft skills)
 - E-verify, drug screening, background check, Education assessment (TABE)
- Train cohorts of 20-25 people to work for Sheboygan County companies
 - Time management, punctuality, critical thinking and problem solving, computer skills, communication and relationship building, personal finances, math & English
- Resettlement of class into Sheboygan County if class is not from the area
- Goal: resettle 300+ families in Sheboygan County over the next 2-3 years
- Using Federal incentive financing to build workforce housing

SCEDC Notes: The Hispanic Chamber is the only organization we know of with a demand-drive, private sector solution to breaking the poverty cycle by getting those with less than desirable employability skills into family sustaining jobs and wages. With a 82% employee placement rate when dealing one-on-one with companies, Sheboygan County hopes to deploy this solution on an industry-wide basis in manufacturing and hospitality.



Contact:

Jorge Franco, Chairman, President & CEO Hispanic Chamber of Commerce of Wisconsin (414) 643-6963 Jorge@HCCW.org





Training | Hispanic Chamber



March 31st, 2015

Mr. Dane Checolinski, Director Sheboygan County Economic Development Corp. 508 New York Avenue – Room 209 Sheboygan, WI 53081

RE: Letter of Support

Dear Mr. Checolinski,

The Hispanic Chamber of Commerce of Wisconsin (HCCW) is glad to support the proposal the Sheboygan County Economic Development Corporation (SCEDC) is submitting to Bingswager Advisory Services, Inc. in regards to selecting Sheboygan County as the home for a new food processing company. The partnership established between the HCCW and SCEDC to engage underserved and underutilized LMI individuals is prepared to activate and assist with talent recruitment to meet your entire workforce needs.

The HCCW is a 501(c)(3) community development organization with over 40 years of experience representing the interests of 500,000+ Hispanic individuals and more than 10,000 Hispanic owned businesses in Wisconsin. As you are aware, the Hispanic population is youthful, has an outstanding work ethic, and is emerging as the solution to the skilled worker shortage our nation faces.

As stated above, we support the SCEDC proposal and look forward to continue working with you and engaging the leaders of the company looking to open their facilities in Sheboygan County.

In economic success,

Jorge Franco

Chairman, President & CEO

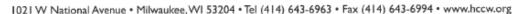
Jose L. Araujo

Senior Associate Director

May

Funded in part by
Community Development Block Grant

Recipients: Hispanic Chamber of the Year | 988 Hispanic Chamber of the Year ~ Region IV 1994, 1996 through 2009 ~ National 2005/2006 Member United States Hispanic: Chamber of Commerce





Training | Red Raider Mfg.

Organization: Sheboygan Area School District, (SASD) specifically Sheboygan North & South High Schools

What is it: A partnership between the School District and employers to upgrade and modernize both high schools technology education via a \$5.6 million investment in facilities and equipment. Prior to upgrading equipment, SASD has upgraded its curriculum in manufacturing technology with direct employer input.

Curriculum Update: Key to new labs is curriculum. The SASD high-school manufacturing technology includes elements of the following:

- Precision Measurement
- Print Reading
- Problem Solving/Troubleshooting
- Automation
- Trade & Industry Math
- Quality Control & Statistics

- Systems Thinking
- Critical Thinking
- Basic Tools
- Safety
- Employability Skills
- Team Work

Program Timeline:

A Federal Grant was applied for in March of 2015. Grant awards will be announced in early May 2015. If successful, construction on new technology wings will begin ASAP. Already the School District has raised \$3.3 million, with \$2.8 million from several private, local businesses. The Federal Grant is to close the gap between \$3.3 and the needed \$5.6 million.

Program Goals (2-years):

- Increase students taking manufacturing technology courses form 100 to 200 in 2 years
- Increase number of college credits earned through SASD courses from 100 to 150
- Increase students in Youth Apprenticeships/Interns from 20 to 40

Website: https://www.sheboygan.k12.wi.us/RedRaiderMfg/start.html

SCEDC Notes: If successful, SASD will become the second school district in Sheboygan County to acquire cutting edge technology in its school district, following Plymouth. This program was demanded by local manufacturers and the high school responded with enthusiasm. This helps to show the level of support manufacturers have in Sheboygan County. We know manufacturing is the corner stone of our local economy. The SCEDC itself is contributing \$50,000 to the project and will administer an oversight committee to ensure the goals of the program are being met.



Contact:

Joe Sheehan, Superintendent Sheboygan Area School District 920-459-3514 jsheehan@sheboygan.k12.wi.us





Training | Plymouth HS

Organization: Plymouth School District | Plymouth Science and Technology Center

What is it: A partnership between the School District and Lakeshore Technical College to provide technical training to high school students.

Facility Highlights:

- Agriscience Lab: Greenhouse and enclosures for small animals
- Automotive Lab: Enhanced with new hoists and other equipment thanks to partnership with Van Horn Automotive Group
- Engineering/CAD Labs: Computer-aided design software, three-dimensional printer, and control panel and immersive CNC simulators for Haas high-tech mills
- CNC Lab: State-of-the-art Haas CNC mills and a Haas lathe
- Construction Lab: Saws, drill presses and other tools for woodworking
- Culinary Arts Kitchen: Stoves, refrigerators and appliances
- Graphics Lab: Laser engraver, screen printing and traditional press
- ITV Classroom: Remote-access screens to allow distance-learning
- Manufacturing Lab: High-speed packaging machine manufactured by Viking donated by Sargento Foods, and a sandblaster
- Welding Lab: Professional metal fabrication training facility and a CNC plasma cutter

2nd Phase

• Plymouth will begin construction of a new Agriculture and Science addition in spring of 2015. The school district raised \$1 million form private donors and citizens to construct the facility.

Website: http://www.plymouth.k12.wi.us/Schools/WHY/scitech.html

SCEDC Notes: This program has had tremendous success. The school district has seen an influx of open enrollment students as a result of the labs. The science teachers are young and work in area manufacturing companies over the summer to ensure they are teaching students real-live employability skills.



Contact:
Carrie Dassow, Superintendent
Plymouth School District
920-892-2661
cjdassow@plymouth.k12.wi.us



Image: Viking-Masek vertical food-grade packaging machine students use in class



Training | Plymouth HS

Organization: Plymouth School District | Food Science & Ag Center

What is it: The state-of-the-art center is meant to better provide PHS students and community members with skills needed by the locally and globally important food industry

Facility Highlights:

The Food Science and Agriculture Center, expected to open in the fall, will feature a 30-by-90-foot greenhouse attached to a 30-by-80-foot classroom and house the latest growing technologies, including hydroponics and aquaponics.

As a research facility, the center will give students the opportunity to explore the proper balance between UV and fluorescent light, for example, and to scout for pests and disease. They will be involved with the installation, maintenance and testing of various growing systems, as well as the design of future technologies.

About

- Groundbreaking set for spring 2015; to open in fall 2015
- 5,100-square-foot building to be built northeast of Plymouth High School
- 30-by-90-foot greenhouse attached to a 30-by-80-foot classroom
- Will feature state-of-the-art growing systems, such as hydroponics and aquaponics
- Will provide real-life, hands-on experience to students in seven academic areas (agriculture, food science, culinary arts, science, engineering, health, business)
- Will produce food that will be developed into new products and healthy recipes for school lunches and afterschool snack programs
- Will host community education classes
- · Will allow for partnerships with area businesses and community organizations
- Estimated cost \$1 million, which is being raised by the Plymouth Education Foundation

Website: http://www.plymouth.k12.wi.us/Schools/PHS/food.html

SCEDC Notes: The Plymouth School District is very responsive to the needs of local food processors.



Contact:
Carrie Dassow, Superintendent
Plymouth School District
920-892-2661
cjdassow@plymouth.k12.wi.us



Image: Rendering of new facility



Training | Inspire

Training: Inspire Sheboygan

Type: Career Training

About:

Inspire Sheboygan County is a web-based career preparation and readiness platform that integrates career development tools, social media elements and workforce data into a seamless system, job creators, students, educators and parents can connect efficiently and effectively.

The Mission of Inspire Sheboygan County is to facilitate connections between businesses and Sheboygan County K-12 school districts and to serve as a centralized resource of information in order to foster collaboration that will grow applicable student career preparation and work-based learning experiences.

Inspire offers a database for students to interact with companies.

Program Highlights:

- 8,478 active students (high and middle school) in database
- As many as 1,000+ student questions for career coaches (employees in companies)
- 280+ career coaches
- 56 employers involved
- 50 job shadow requests
- 20 high and middle schools involved

Website: www.inspiresheboygancounty.org

SCEDC Notes: The SCEDC has a spot on the Board of Directors. The system represents the best way employers can education and engage middle and high schools interested in career paths in their fields. Sheboygan is one of a handful of communities in Wisconsin who have embarked on creating an open flow of communication between K-12 students and employers.



Contact: Peter Geise, Executive Director Inspire Sheboygan County 920.457.9491 Pgeise@InspireSheboyganCounty.org





Sheboygan Job Center

Organization: Sheboygan County Job Center

What is it: Although The Sheboygan County Job Center is a public/private venture that combines resources in a one-stop employment and training center for employers, job seekers, workers and students.

They are almost all coordinated through Inspire Sheboygan County (explained on another page)

Job Seekers Services:

We assist job seekers with life long resources. We have the resources to help, no matter what your needs are.

- Career Counseling & Assessment
 - Career Counselors
 - Classes
 - Resources
- Education & Training Services
 - Adult Basic Education
 - Apprenticeships
 - Career Counselors
 - Dislocated Worker Assistance
 - English as a Second Language
 - GED/HSED
 - High School Completion Programs
 - Occupational Skills Training
 - Trade Adjustment Assistance
 - Workplace Investment Act (WIA)
 - Workshops
- Job Search Assistance
 - Computerized Job Postings
 - Job Fairs
 - Job Search Web Sites
 - Job Search Workshops
 - Resource Center
- Financial Support Services
 - Child Care
 - Children First
 - Consumer Credit Counseling Service
 - Emergency Assistance
 - Food Share
 - Medical Assistance
 - Refugee Assistance Program
 - Wisconsin Home Energy Assistance Program
 - Wisconsin Works (W2)

- Programs For Specific Populations
 - Age 55 and Older
 - Dislocated Worker
 - Displaced Homemaker
 - Individuals With Disabilities
 - Low Income Household Member
 - Veteran
 - Youth
- Youth Services
 - Education & Employability Program
 - Job Searching
 - Questions About College
 - Services
 - Wisconsin Technical College's



Sheboygan Job Center

Business Services:

We offer employers comprehensive services to meet all hiring needs, as well as provide support to existing businesses.

- Recruitment
 - Electronic Job Listings
 - Exclusive Recruitment Service
 - Job Fairs
- Business Resources
 - Financial Hiring Incentives
 - Keyboard Testing
 - Meeting Rooms
 - Technical Assistance
 - Technical Assistance for Workplace Issues
- Education & Training Services
 - Access to Trained Workers
 - Adult Learning
 - Apprenticeships
 - Outplacement Services
 - Seminars and Workshops
- Labor Market Information
 - National Employment Data
 - Sheboygan County Data
 - Wisconsin Date

Participating Organizations:

- Bay Area Workforce Development Board
- Division of Vocational Rehabilitation
- Forward Service Corporation
- Great Lakes Training and Development
- Job Service
- Lakeshore Technical College
- Sheboygan County Health and Human Services Department

Contact:

Maria Nichols, Employment & Training Specialist Sheboygan County Job Center 920.208.5856

Maria.nichols@dwd.wisconsin.gov



School - Work Programs

Organization: Various, Lakeshore Technical College's Youth Apprentice is the premier program.

What is it: Although each K-12 school runs their own co-ops, internships, job shadows in different ways there are two main items to remember.

- 1. They are almost all coordinated through Inspire Sheboygan County (explained on another page)
- 2. LTC's Youth Apprentice Program is the most successful, structured program

About Youth Apprentices: Youth Apprenticeships offer students like you the opportunity to explore future careers while you are still in high school and get paid for your time working at area employers. With one- and two-year programs that start when you're a high school junior or senior, you can experience careers in fields like Health, Finance, Hospitality, Culinary, Science, Technology, Engineering & Math (STEM) and Manufacturing.

Who is involved

- 90+ students
- 40+ companies
- Nearly every high school in Sheboygan County (9 school districts)

Website: http://www.gotoltc.edu/future-students/high-school/ya/

SCEDC Notes: The program has doubled in size over the last two years with nearly 100 students participating in the program. Over 70% students who are Youth Apprenticeships get full-time employment with the firms they have worked with, most in skilled or professional positions. The SCEDC has a spot on the programs Board of Advisors and could get any company connected very quickly.



Contact:

Jill Preissner, Youth Apprenticeship Coordinator Lakeshore Technical College (920) 693-1261 Jill.Preissner@GoToLTC.edu



K-12 School Quality

ACT TEST The information in this report represents the students of the graduating class of 2009-2010 who took the ACT test. Year North South Sheboygan Wisconsin National 22.1 2006 21.4 21.8 22.2 21.1 22.4 21.9 22.3 2007 22.2 21.2 2008 22.0 21.1 21.6 22.3 21.1 22.2 22.3 2009 21.4 21.7 21.1 2010 22.1 21.2 21.8 22.1 21.0 25 National Wisconsin 24 SASD 23 22 21 20 2008 2007 2006 2009 2010 AP TEST This test allows high school 9th through 12th graders to earn college credit while still in high school. Enrollment #Students School #Exams %Exams #Exams (9-12)Tested Taken Passed Passed North 1570 77 133 99 74.4 1346 74 132 104 78.8 South SASD 2916 151 265 203 76.6

What are students doing after high school in Sheboygan?

| | Job Training | Voc/Tec Training | College/ University | Military | Employment | Other |
|-----------------|-----------------|---------------------|------------------------|----------|------------|-------|
| North High | 1.6% | 15.3% | 58.2% | 3.2% | 2.1% | 19.7% |
| South High | 0.9% | 16.7% | 50.9% | 4.9% | 1.5% | 25.0% |
| Riverview | 0.0% | 18.2% | 12.7% | 5.5% | 3.6% | 60.0% |
| Etude | 5.6% | 11.1% | 33.3% | 0.0% | 0.0% | 50.0% |
| Warriner HS | 0.0% | 4.3% | 21.7% | 8.7% | 4.3% | 60.9% |
| District Totals | 1.3% | 15.6% | 50.5% | 4.1% | 2.0% | 26.5% |

Annual Student Performance Report SASD



Literacy Rate

Sheboygan Area School District, often considered by locals to be less desirable than other area schools as average or above average test scores in all levels of standardize testing than the State. Wisconsin itself is consistently noted for above-average public schools.

| 2009 Combined KNOWLEDGE AND CONCEPTS EXAMINATION (WKCE) | | | | | | | | | |
|--|---|----------------|-----------------------|----------------|-----------------------|----------------|-----------------------|---------------|------|
| and WI Alternate Assesment for Students w/Disabilities (WAA-SwD) | | | | | | | | | |
| Percent % of students at Proficient and Advanced. | | | | | | | | | |
| READING | | LANGUAGE AF | RTS | MATH | | SCIENCE | | SOCIAL STU | DIES |
| Tested Students Tested Students | | | Tested Students | | Tested Students | | Tested Students | | |
| Proficient & Advan | Proficient & Advanced Proficient & Advanced | | Proficient & Advanced | | Proficient & Advanced | | Proficient & Advanced | | |
| Fourth Grade 2 | 2009 | Fourth Grade 2 | 009 | Fourth Grade 2 | 009 | Fourth Grade 2 | 009 | Fourth Grade | 2009 |
| Cleveland | 75 | Cleveland | 50 | Cleveland | 75 | Cleveland | 75 | Cleveland | 100 |
| Cooper | 83 | Cooper | 80 | Cooper | 85 | Cooper | 85 | Cooper | 98 |
| Grant | 90 | Grant | 81 | Grant | 81 | Grant | 74 | Grant | 94 |
| Jackson | 74 | Jackson | 77 | Jackson | 97 | Jackson | 77 | Jackson | 97 |
| Jefferson | 87 | Jefferson | 72 | Jefferson | 87 | Jefferson | 82 | Jefferson | 100 |
| Lincoln-Erdman | 90 | Lincoln-Erdman | 84 | Lincoln-Erdman | 94 | Lincoln-Erdman | 94 | Lincoln-Erdma | n100 |
| Longfellow | 70 | Longfellow | 65 | Longfellow | 76 | Longfellow | 56 | Longfellow | 92 |
| Madison | 87 | Madison | 77 | Madison | 83 | Madison | 76 | Madison | 94 |
| Pigeon River | 94 | Pigeon River | 84 | Pigeon River | 89 | Pigeon River | 87 | Pigeon River | 98 |
| Sheridan | 62 | Sheridan | 68 | Sheridan | 77 | Sheridan | 65 | Sheridan | 100 |
| Wilson | 91 | Wilson | 83 | Wilson | 91 | Wilson | 88 | Wilson | 97 |
| SASD | 84 | SASD | 77 | SASD | 85 | SASD | 78 | SASD | 96 |
| Wisconsin | 81 | Wisconsin | 77 | Wisconsin | 81 | Wisconsin | 77 | Wisconsin | 93 |
| | | | | | | | | | |
| Eighth Grade 2 | 009 | Eighth Grade 2 | 009 | Eighth Grade 2 | 009 | Eighth Grade 2 | 009 | Eighth Grade | 2009 |
| Farnsworth | 80 | Farnsworth | 59 | Farnsworth | 78 | Farnsworth | 73 | Farnsworth | 75 |
| Horace Mann | 80 | Horace Mann | 56 | Horace Mann | 83 | Horace Mann | 78 | Horace Mann | 82 |
| Urban | 77 | Urban | 56 | Urban | 80 | Urban | 74 | Urban | 78 |
| SASD | 78 | SASD | 57 | SASD | 80 | SASD | 74 | SASD | 78 |
| Wisconsin | 84 | Wisconsin | 65 | Wisconsin | 78 | Wisconsin | 80 | Wisconsin | 81 |
| | | | | | | | | | |
| Tenth Grade 2 | 009 | Tenth Grade 2 | 009 | Tenth Grade 2 | 009 | Tenth Grade 2 | 009 | Tenth Grade | 2009 |
| North | 76 | North | 73 | North | 79 | North | 71 | North | 84 |
| South | 74 | South | 70 | South | 74 | South | 69 | South | 75 |
| SASD | 74 | SASD | 69 | SASD | 74 | SASD | 68 | SASD | 77 |
| Wisconsin | 76 | Wisconsin | 68 | Wisconsin | 70 | Wisconsin | 72 | Wisconsin | 75 |

Annual Student Performance Report SASD



Public Transit – Info

Shoreline Metro (Public Bus System)

Shoreline Metro (SLM) services three communities with a fixed route public transit system including the City of Sheboygan, City of Sheboygan Falls, and the Village of Kohler. SLM operates ten (10) fixed routes, Monday through Saturday. SLM is publically operated by the City of Sheboygan.

SLM also operates paratransit services. This service is for elderly and disabled individuals, many who are unable to use the fixed route bus system.

The City has been known to shift and change routes based on employer needs.

| 2014 Statistics | | | | | |
|-----------------|-----------------|---------------|--|--|--|
| | PASSENGER TRIPS | TRIPS/HOUR | | | |
| Fixed Route | 538,802 | 12.91 | | | |
| Paratransit | 37,062 | 2.08 | | | |
| | REVENUE MILES | REVENUE HOURS | | | |
| Fixed Route | 602,100 | 41,729 | | | |
| Paratransit | 181,961 | 17,776 | | | |



Contact:
Derek Muench, Director of Transit & Parking
City of Sheboygan
920-459-3285
Derek.Muench@shorelinemetro.com

3.4%
RIDERSHIP INCREASE
IN 2014

70,000+
RESIDENTS SERVICED BY PUBLIC TRANSIT
IN THE SHEBOYGAN AREA

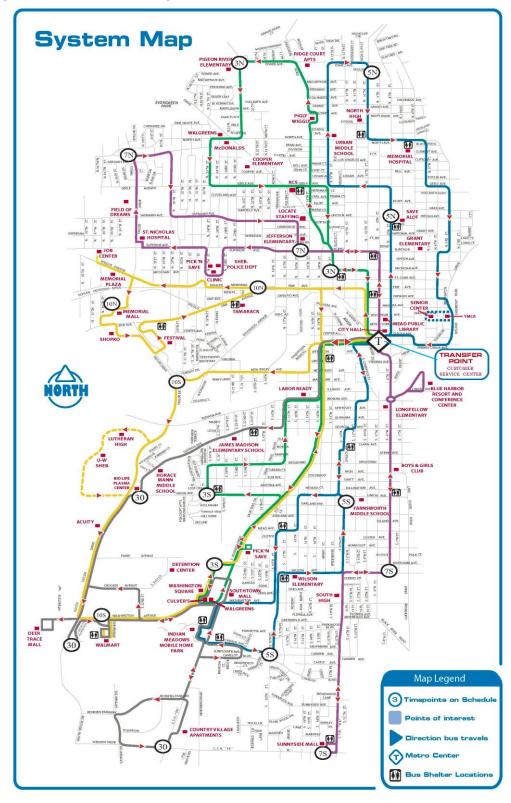
1,/14
AVERAGE DAILY TRIPS PROVIDED
IN 2014





Public Transit - Bus Route

Map of fixed route bus operations





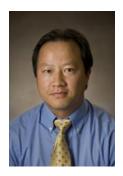
Support Group | Hmong

Hmong Mutual Assistance Association of Sheboygan, Inc. | www.hmaaweb.org

The Hmong Mutual Assistance Association of Sheboygan, Inc. (HMAAS) is a non-profit organization founded in 1980 by the Hmong community of Sheboygan. The purpose of the association is to promote a spirit of loving friendship, cooperation, and benevolence among the Hmong community of Sheboygan; to serve the economic, social, and cultural needs of the Hmong people; to hold meetings and gatherings for the better realization of such purposes; and to promote increased understanding, opportunity and sharing of resources in the greater Sheboygan area.

HMAAS services include having experienced Interpreters for:

- Hospital and Medical Appointments
- · Employment and Job Interviews
- Employee Training and Orientations
- Attorney and Legal Consultations
- Court and Law Enforcement Related Matters
- Business and Clients Relation



Contact: Dr. John Yang, President Hmong Mutual Assistance Association of Sheboygan, Inc. (also, Associate Professor of Education at Lakeland College) 920-565-1000 x. 2309 YangJC@Lakeland.edu

Childcare Availability

Information on Childcare providers is complete and 100% accurate as of March 2015. This represents all licensed child care providers. Unlicensed providers are unknown, but are legal to operate.

Child Care Resource & Referral | www.ccrrfoxvalley.org

Since 1987, Child Care Resource & Referral has helped many parents find child care by offering information and assistance in choosing and evaluating child care programs. We offer you information on options, not recommendations. CCR&R cannot warrant accuracy of provider information, nor can we assure the quality of service of any child care provider referred in this process.

2014 Sheboygan County Actual Licensed Child Care Rates

Daycare Center Providers

| Group Weekly Rates | | | | | |
|--------------------|-----------|-----------|-----------|--|--|
| Age Group | Lowest | Highest | Average | | |
| 0 - 12 months | \$ 215.00 | \$ 220.00 | \$ 218.25 | | |
| 1 year | \$ 215.00 | \$ 220.00 | \$ 218.25 | | |
| 2 year | \$ 176.00 | \$ 202.00 | \$ 191.60 | | |
| 3 year | \$ 155.00 | \$ 190.00 | \$ 173.75 | | |
| 4 year | \$ 151.00 | \$ 185.00 | \$ 167.00 | | |
| 5 year | \$ 151.00 | \$ 185.00 | \$ 165.00 | | |
| 6 - 8 years | \$ 140.00 | \$ 166.00 | \$ 155.12 | | |
| 9+ years | \$ 140.00 | \$ 166.00 | \$ 151.50 | | |

In-Home Providers

| Family Weekly Rates | | | | | |
|---------------------|----------|-----------|-----------|--|--|
| Age Group | Lowest | Highest | Average | | |
| 0 - 12 months | \$ 85.00 | \$ 239.00 | \$ 151.90 | | |
| 1 year | \$ 85.00 | \$ 219.00 | \$ 149.90 | | |
| 2 year | \$ 85.00 | \$ 190.00 | \$ 140.44 | | |
| 3 year | \$ 85.00 | \$ 195.00 | \$ 140.44 | | |
| 4 year | \$ 85.00 | \$ 195.00 | \$ 140.44 | | |
| 5 year | \$ 85.00 | \$ 195.00 | \$ 140.44 | | |
| 6 - 8 years | \$ 50.00 | \$ 195.00 | \$ 129.14 | | |
| 9+ years | \$ 50.00 | \$ 195.00 | \$ 134.00 | | |

Source: Child Care Resource & Referral, Inc.



Livability – Area Accolades

With 1,793 single men, Sheboygan, WI was named as One of the 19 Best Small Cities for Single Millennial Women by DatingAdvice.com.

In 2014, the City of Sheboygan Falls was named one of the 50 Safest Cities in Wisconsin by Safewise.

Luminosity named Sheboygan County as In the Top 10% for Smartest Communities in the United States in 2013 by ranking the County 48th from over 500 communities assessed. Sheboygan County ranked very well for individuals under 35 and problem solving abilities.

A study by Brookings found that Sheboygan County is One of the Top Twenty Most Innovative Communities in the United States. This study looked at Patents filed from 1980 to 2012. Sheboygan County made the list with the Silicon Valley, Boulder, CO, Raleigh-Durham-Chapel Hill, NC "The Research Triangle," and Austin, TX.

The Global Post named Sheboygan County the Most Equitable Community in the United States in 2013 by having the smallest gap between rich and poor.

The Morgan-Quinto Press named Sheboygan County the 4th Safest Metropolitan Area in the United States in 2013.

In 2012, Sheboygan County Beaches have been named by iVillage.com as one of The Best Beaches for Families in the world and a Best Midwest Beaches by the Travel Channel.

In 2011, Sheboygan County was one of eight counties and the only in Wisconsin to receive the designation of a "Bicycle Friendly Community" according to the League of American Bicyclists.

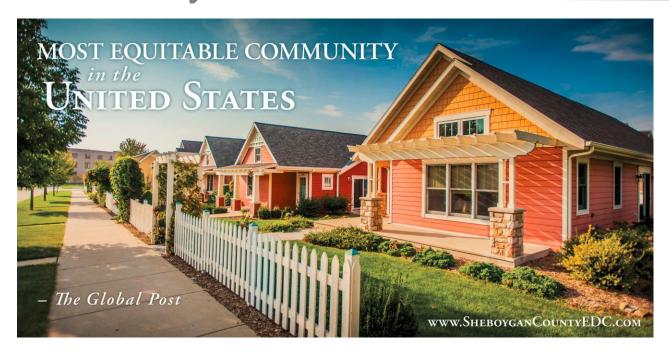
In 2011, the Sheboygan County was named by The Daily as the Most Equitable Community in the United States as we have the smallest gap between rich and poor.

Bloomberg Business Week named Sheboygan the Best Place to Raise Kids in Wisconsin in 2011.





Livability - Area Accolades



In 2011, Golf Digest ranked the top 100 golf courses open to the public in the United States. Five of the top 100 public golf courses were in Sheboygan County.

Sheboygan County has two top 100 ranked golf courses by Golf Magazine. In 2010, Whistling Straights and Blackwolf Run were ranked 3rd and 12th respectively.

Expedition Outdoor Supply calls Sheboygan the "Malibu of the Midwest" for its fresh-water surfing. Sheboygan hosts the largest lake surfing tournament in the world.

Sheboygan County was rated in the top three safest metropolitan areas in America by City Crime Rankings 2009-2010.

A book entitled, Best Place to Raise Your Family: The Top 100 Affordable Communities in the US, published in 2008, lists Sheboygan County as "an attractive, clean, and prosperous area with excellent in-town amenities, a close-knit community, and recreational opportunities in town and surrounding countryside."

In 2006, Field & Stream magazine ranked Sheboygan as the top pick in the nation for salmon fishing.

In January 2004, the Morgan–Quinto Press, ranked Sheboygan the seventh safest city in the nation, amongst 281 metropolitan areas, based on 2002 crime statistics.

Money Magazine named "Sheboygan is one of eight best places to retire" in June 2002. In the article Money Magazine refers to Sheboygan as "a small town with everything," and calls it the "Bratwurst Capital of the World."

In 2001, ePodunk named Sheboygan the #1 Hometown USA city in the United States because of being a safe city, having high levels of citizen involvement in volunteerism, attending church, involvement in organizations and supporting community initiatives.

Reader's Digest, in 1995, recognized Sheboygan as "The Best Place to Raise a Family" in the United States.



Population | Basic Info

Sheboygan County

Population: 115,507

Population Growth since 2000 Census:

o Sheboygan County: 2.5%

o State: 6%

o National: 9.7%

Socioeconomic Demographics:

- o 95% of residents were born in US
- o 78% of residents were born in Sheboygan County
- o 84.4% of adults 25 + years are High School graduates (WI 85.1%, US 80.4%)
- o 17.9 % of adults 25+ years have Bachelor Degree or higher (WI 22.4%, US 24.4%)

Changing Demographics in Sheboygan County

- \circ 67% increase in Hispanic/Latino population from 3,789 in 2000 to 6,329 in 2010
- o 43% increase in Asian population from 3,698 in 2000 to 5,279 in 2010
- o 31% increase in Black/African American population from 1,224 in 2000 to 1,605 in 2010

Underlying Social Determinants of Health in Sheboygan County

- $\circ \quad 7.7\% \ of \ population \ at \ below \ poverty \ level$
- o 11% percent of children at or below poverty level
- o 2009 Median Household income \$52,848, now above state and national level
- o In 2008, 25,427 have incomes below 200% FPL
- o Average monthly unemployment (8.7% in 2010; 8.36% in Jan-March 2011)
- o 71.4% own their own home (US: 66.2%)
- o 541 home foreclosure in 2009
- o 531 home foreclosures in 2010



Personal Amenities

Amenities:

Sheboygan Mead Public Library

- 64,000 Square-Feet
- Collection of 341,251 books

John Michael Kohler Art Center

- Not-for-profit art museum
- 100,000 Square-Feet
- 160,000 visitors each year
- Ten galleries, a theater, performance and meeting space, studio classrooms and café

Image: Art Center

- Premier dance performances, art exhibits, festivals, music performances and theatre
- Art based preschool, classes, demonstrations, lectures and tours

Stefanie H. Weill Center for the Performing Arts

- Performing arts stage
- Hosts live performances, movies and The Sheboygan Symphony Orchestra

Blue Harbor Resort & Spa

- 182 room resort, 64 villas
- Seven slide indoor water park
- 38,000 Square-Foot water park
- 29,000 Square-Foot conference center
- On Lake Michigan

Farmers Market

- Wednesday and Saturday's
- Fresh grown produce, flowers, local cheese and bread



Image: Bookworm Gardens

Bookworm Gardens

- 60 interactive gardens representing children books
- Absolutely free





Business Amenities

Conference & Lodging

Sheboygan County is home to 2 lakeside resorts and the only AAA, 5-diamond resort in the Midwest. These amenities are perfect for sales conferences (up to 800 people) and client hospitality.



The American Club www.americanclubresort.com



The Osthoff Resort www.osthoff.com



Blue Harbor Resort & Spa www.blueharborresort.com

Extra Manufacturing Horsepower



RCS Empowers

www.rcsempowers.com

About: RCS has been recognized nationally as a leader in the rehabilitation industry. RCS, a non-profit, provinces manufacturing related contract services to include:

- Bagging
- Labeling
- Skin Packaging
- · Shrink Wrapping
- · Fulfillment/Collation/Folding
- · Light Bench Work

RCS also provides contracted labor services in conjunction with the Department of Vocational Labor to get individuals off of disability on "back on their feet"



Business Amenities

Business-Related Hospitality

The area has several world-class events and amenities to "wine and dine" your clients and vendors to include:



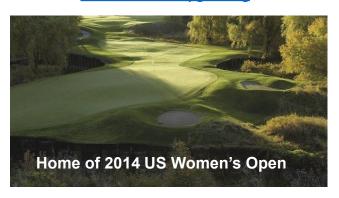
Road America Racetrack www.roadamerica.com



Sail Sheboygan www.seasheboygan.org



Whistling Straights Golf Course



Black Wolf Run Golf Course

Getting Here Quickly



Sheboygan County Memorial Airport <u>www.westernshoreaviation.com</u>

Airport Facts

- 7th Busiest Airport in Wisconsin
- 700+ daily aircraft operations (flights)
- Handel 98,000 lbs. aircraft (Boeing 737)
- Longest runway: 6002'
- Fixed base operator
- Rental car facility on site (Hertz)



About Us

Organization: Sheboygan County Economic Development Corporation (SCEDC)

About:

The Sheboygan County Economic Development Corporation is a countywide private/public partnership, leading economic development efforts to improve the economic wellbeing and long-term prosperity of the businesses, residents, and communities of Sheboygan County, through collaborative retention, expansion, and attraction efforts for business and employment development.

We work directly with local businesses and companies looking to invest in Sheboygan County. Our mission is to remove barriers to growth for these firms and help them make informed strategic decisions. We provide direct services in the areas of alternative business finance, location consulting, and workforce development. In addition to a full-time, professional staff, we draw on the vast experience and knowledge of local business executives and community leaders that make up our Board of Directors. We help our clients make expansion and investment decisions quickly, based on accurate, timely information.

Key Programs:

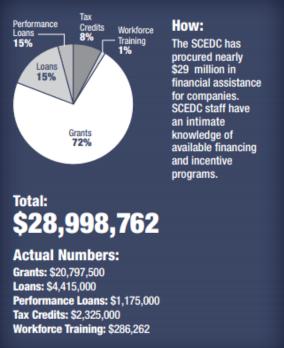
- Non-Traditional Finance
- Site Selection
- Workforce Development
- Personalized Business Services

5-Year SCEDC Accomplishments

Help to create and retain 3,500 jobs

Goal:







Contact Us

We look forward to your visit

Contact us anytime



Image: Downtown Sheboygan



Dane Checolinski, Director SCEDC 920.946.9378 Checolinski@Sheboygancountyedc.com



Sara Spicer, Attraction Marketing Specialist SCEDC 920.946.9379 Spicer@Sheboygancountyedc.com

